



**Corporate social responsibility and systematic risk:  
International evidence**

Journal:	<i>Journal of Risk Finance</i>
Manuscript ID	JRF-07-2020-0162.R1
Manuscript Type:	Applied Research Paper
Keywords:	beta, systematic risk, corporate social responsibility, sustainability

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# Corporate social responsibility and systematic risk: International evidence

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## Abstract

*Design/methodology/approach* - This study focuses on the impact of corporate social responsibility on systematic firm risk in an international sample. We measure corporate social performance (CSP) emerging from a company's social responsibility efforts by utilizing a CSP rating framework that covers a variety of dimensions. The instrumental variable approach is applied to mitigate endogeneity and identify causal relationships.

*Purpose* - This paper aims to close gaps in the current literature according to whether there are differences regarding the relationship between CSP and systematic risk when diverse regions of the world are considered, and what the respective drivers for this relationship are. Furthermore, it tests the robustness to alternative measures for CSP and systematic risk.

*Findings* - The impact of overall CSP on systematic risk is most distinct for North American firms and, in descending order, weaker in Europe, Asia-Pacific, and Japan. Risk mitigation applies across all four regions. However, the magnitude of impact differs. While the most critical drivers in North America and Japan include product responsibility, Europe is affected most by the employees category and Asia-Pacific by environmental innovation.

*Practical implications* - Our findings help firms to control their cost of equity and investors may identify low-risk stocks by considering certain aspects of CSP.

*Originality/value* - This study distinguishes itself from previous literature addressing the connection between systematic risk and CSP by focusing on regional differences in an international sample, using the very transparent CSP measures of Asset4, identifying underlying impact drivers, and testing for robustness to alternative measures of systematic risk.

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## 1. Introduction

Current literature cannot answer whether the impact of corporate social performance (CSP) on systematic risk differs across diverse regions of the world, and what the respective drivers for this relationship are. We provide empirical evidence of the impact of CSP on systematic risk in an international sample comprising firms in North America, Europe, Japan, and the Asia-Pacific region. Our notion of systematic risk is based on the capital asset pricing model (CAPM) of Sharpe (1964), Lintner (1975), and Mossin (1966). This study distinguishes itself from previous literature addressing the connection between systematic risk and CSP in four ways: 1) it focuses on regional differences in an international sample; 2) it uses the very transparent CSP measures of Asset4; 3) it identifies underlying impact drivers; and 4) it investigates whether these results are robust to alternative measures of systematic risk developed from the five-factor asset pricing model of Fama and French (2015) and the international CAPM. As a result, we find a strong risk mitigation effect in North America and in Europe and, to a lesser extent in Japan and Asia-Pacific. Although the magnitude of impact differs, identified drivers include emission reduction, environmental innovation, resource reduction, product responsibility, community, human rights, diversity, and employees.

While the risk mitigation view assumes that firms profit from investments in CSP through lower risk, the over-investment view claims that these investments must be sunk costs without any further benefits (Goss and Roberts,

2011). The impact of CSP on corporate risk is the object of current research. Recent examples are studies focussing on credit risk (cf. Attig et al., 2013; Stellner et al., 2015; Jiraporn et al., 2014), idiosyncratic and crash risk (cf. Utz, 2018; Kim et al., 2014; Lee and Faff, 2009), and systematic risk (cf. Albuquerque et al., 2018; Sassen et al., 2016).

Although there is some initial empirical evidence concerning the impact of CSP on systematic risk for the U.S. (Albuquerque et al., 2018), and Europe (Sassen et al., 2016), the current literature cannot answer whether there are differences regarding this relationship when diverse regions of the world are considered, and what the respective drivers for this relationship are. Furthermore, it is not clear whether the existing results, which are based on the previously mentioned CAPM, are robust to alternative measures for CSP and systematic risk. Our analysis closes this gap in the literature by analyzing the impact of Asset4 CSP measures on a more granular level based on a world-wide sample. Robustness checks include the five-factor model of Fama and French (2015) and the international CAPM (Fama and French, 2012) to estimate the systematic risk. As the measures for CSP are expected to be highly endogenous, we apply an instrumental variable approach with a large set of control variables and time, industry, and country fixed effects to endogenize the CSP measures. Instruments include CSP country averages (Jiraporn et al., 2014) and relevant categories of the National Business Systems (NBS) classification (Ioannou and Serafeim, 2012; Whitley, 1999).

Finally, we find a negative relationship between CSP and systematic risk

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8 in North America, Europe, Japan, and Asia-Pacific, indicating that high  
9 CSP has a tendency to be connected to low systematic risk and vice versa.  
10 Thus there is evidence for the risk mitigation hypothesis independently of  
11 the region. The impact of CSP is strongest in North America, followed by  
12 Europe, Asia-Pacific, and Japan. We see that this pattern is driven mainly  
13 by the contribution of all CSP components but to a varying extent. Product  
14 responsibility is most important in North America and Japan, employees in  
15 Europe, and environmental innovation in Asia-Pacific.  
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24 Our findings on the international empirical evidence of CSP impact on  
25 systematic risk also have implications for practice, as the systematic risk of a  
26 firm is the major component when it comes to determining the cost of equity.  
27 Also, investors may identify low risk stocks by considering certain aspects of  
28 CSP.  
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34 The remainder of the paper is organized as follows. We start with some  
35 theoretical considerations about the relationship between CSP and system-  
36 atic risk in Section 2. Section 3 describes the global data set, and Section 4 in-  
37 troduces the employed instrumental variable methodology. Section 5 presents  
38 the empirical results for both the entire sample and each region. Finally,  
39 Section 6 concludes including practical implications for capital allocation,  
40 investment valuation, and portfolio selection.  
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## 2. Theoretical Considerations

In the literature, two opposite views have emerged from examining whether firms benefit from investments in CSP, namely the risk mitigation view and the over-investment view (Goss and Roberts, 2011). In particular, there is evidence that firms profit from sustainable future cash flows (Kang et al., 2016; Dorfleitner et al., 2018; Von Arx and Ziegler, 2014) and abnormal returns (Flammer, 2015), especially in consumer-oriented industries (Dimson et al., 2015). Stock returns of high CSP firms may be comparably higher even during a financial crisis, as documented for the financial crisis of 2008/2009 by Lins et al. (2017), which implies that CSP can contribute to mitigating risk. In a meta-study, Orlitzky et al. (2003) find a positive relationship between ESG and CFP in the majority of studies. Referring to firm value, Margolis et al. (2007), in a meta-study comprising the evidence of 35 years, find, on average, a small, positive effect. Servaes and Tamayo (2013) provide evidence for a positive impact of CSP on firm value for firms with high levels of customer awareness. Bauer and Hann (2010) examine the risk related to environmental performance and find that unsustainable firms can be endangered regarding reputation, legal, and regulatory risks. Firms with an excellent performance in social categories may hire talented employees more easily, which is crucial to economic success (Turban and Greening, 1997). For completeness, we note that there is also evidence of the over-investment view, albeit less comprehensive (cf. Brammer and Millington, 2008; Cornell and Shapiro, 1987; Aupperle et al., 1985).

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8 The relationship between CSP and a variety of risk aspects has already  
9 been subject to previous empirical research. Attig et al. (2013) and Jiraporn  
10 et al. (2014) analyze the impact of CSP on credit risk and find strong effects  
11 in North America. Utz (2018) finds evidence of the risk mitigation view of  
12 CSP for idiosyncratic and crash risk in the U.S., Japan, and Europe, while  
13 the over-investment view applies to Asia-Pacific. Furthermore, high CSP  
14 appears to be consistent with a lower cost of equity (Goss and Roberts,  
15 2011; Dhaliwal et al., 2011; El Ghouli et al., 2011; Lee et al., 2009; Orlitzky,  
16 2008).

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18 Referring to the relationship between CSP and systematic risk, Albu-  
19 querque et al. (2018) find a clear risk-mitigating impact of CSP for firms  
20 located in the U.S. Their analysis is methodologically based on the overall  
21 CSP measurement of KLD, the CAPM to calculate systematic risk, and an  
22 instrumental variable approach to confirm the relationship between both.  
23 Besides the empirical aspects, they largely contribute to the literature by  
24 deducing an industry equilibrium model in which firms have the option to  
25 choose a sustainable or unsustainable production method as part of their  
26 product differentiation. Sassen et al. (2016) provide some preliminary evi-  
27 dence on systematic risk for European firms based on Asset4 CSP measures,  
28 however, do not use an instrumental variable approach. From the previous  
29 literature in the context of CSP affecting corporate performance, cost of eq-  
30 uity, and various types of risk, we can clearly formulate the expectation that  
31 CSP is negatively related to systematic risk, even for companies outside the  
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8 U.S. and regardless of how CSP is measured.

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10 To formulate an expectation on regional variations in the relationship  
11 between CSP and systematic risk, we consider the international evidence  
12 on different levels of CSP and on the link between CSP and other types of  
13 risk. For idiosyncratic and credit risk, it is already known that the relation  
14 with CSP varies across regions, while CSP itself also varies (cf. Utz (2018)  
15 for the case of idiosyncratic risk and Dorffleitner et al. (2020) for the case  
16 of credit risk). Although credit risk, idiosyncratic risk, and systematic risk  
17 are different concepts in general, they are still loosely related.<sup>1</sup> Thus, it is  
18 plausible to expect that also the relationship of CSP and systematic risk  
19 could differ across regions, given that there is an impact.  
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### 31 **3. Data**

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34 We analyze the relationship between the annual CSP measures of Asset4  
35 and annual measures for systematic risk for the regions of North America,  
36 Europe, Japan, and Asia-Pacific. Table 1 shows the distribution of the sample  
37 based on 3800 companies across regions. In the pre-step, we employ a dataset  
38 of weekly stock returns, market returns, and three-months risk-free rates  
39 on the country level to estimate the systematic risk of one year.<sup>2</sup> Table 2  
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47 <sup>1</sup>One linking concept is the financial leverage of the firm, as credit risk (Merton, 1974),  
48 idiosyncratic risk (Brandt et al., 2010), and systematic risk (Hamada, 1972) are influ-  
49 enced by the financial leverage. Generally, the risk management of a company includes a  
50 simultaneous consideration of all three kinds of risk.

51 <sup>2</sup>While Albuquerque et al. (2018) use daily stock returns within one year to calculate  
52 the systematic risk, we refrain from doing so due to autocorrelation issues. We use weekly  
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8 presents an overview of the utilized data sources in this step. In the following  
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10 step, the main regressions are based on a yearly panel dataset, including the  
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12 systematic risk measures from the pre-step matched with CSP measures,  
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14 instruments, and control variables. The observation period ranges from 2003  
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16 to 2018 for the dependent variable systematic risk and from 2002 to 2017 for  
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18 the explanatory variables due to a lag of one period. The sample includes all  
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20 publicly traded firms from the regions of North America, Europe, Japan, and  
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22 Asia-Pacific as defined by Fama and French (2012) for which Asset4 scores  
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24 are available.

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26 In our analysis, systematic risk is proxied by the market index beta co-  
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28 efficient of the capital asset pricing model (CAPM) (cf. Albuquerque et al.,  
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30 2018). The distribution of estimated alphas and betas is displayed in Table  
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32 3. The predominant share of alphas is not significantly different from zero.  
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34 For this reason, we focus on the beta only in the following. The mean beta  
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36 of North America is the highest of all regions, and Europe is lowest while  
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38 Japan and Asia-Pacific rank in-between.

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40 We choose the annually updated CSP scores of Asset4 provided by Thom-  
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42 son Reuters for our analysis because of their excellent reputation, trans-  
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44 parency, and international availability. While the popular MSCI-KLD database  
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46 is only available for the U.S., Asset4 scores are available for firms on a global

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50 returns to solve this issue as for monthly returns too few data points result, given the  
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52 estimation window of one year, which is necessary due to the frequency of the explanatory  
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54 data in the main regressions.  
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8 basis. The reputation of these scores has been demonstrated in several stud-  
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10 dies (e.g., Stellner et al., 2015). Compared with KLD, FTSE4Good, and Dow  
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12 Jones, CSP measures of Asset4 provide more transparency (Chatterji and  
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14 Levine, 2006). Based on publicly available sources such as websites, SEC fil-  
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16 ings such as 10-K, DEF 14A, 10-Q, sustainability reports, media sources, and  
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18 NGO reports, Asset4 evaluates more than 750 individual questions leading to  
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20 a data point in each case. The information is then aggregated to more than  
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22 250 key performance indicators. These are again condensed to 18 categories  
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24 for the aggregated pillars of environmental, social, economic sustainability,  
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26 and corporate governance performance. Following major studies in this area  
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28 (cf. El Ghouli et al., 2017; Ioannou and Serafeim, 2012; Luo et al., 2015),  
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30 we refrain from using the economic sustainability and the corporate gover-  
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32 nance scores to adhere to a narrow and clear definition of CSP and utilize  
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34 the average of the environment and social scores to determine the *overall*  
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36 CSP. The category level of social scores is matched to categories of product  
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38 responsibility, community, human rights, diversity, and employees as in Attig  
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40 et al. (2013). The environmental performance is marked by three categories,  
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42 namely emission reduction, environmental innovation, and resource reduc-  
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44 tion as in Dorfleitner et al. (2018). Details of the CSP variables are also  
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46 provided in Table 4.

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48 Table 5 provides descriptive statistics for the employed CSP variables,  
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50 their instruments, and control variables for the four regional panels. The set  
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52 of variables displays substantial differences across the regions. Note that the  
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8 mean of overall CSP ranks highest in Europe (64%), lowest in North America,  
9 and Asia-Pacific (43% both), while Japan (58%) is in-between. Details of the  
10 instrument variables are provided in Table 6.  
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14 Analogous to Albuquerque et al. (2018), we control for several other ex-  
15 planatory variables (see Table 7). An influence on credit risk has been evi-  
16 denced for leverage, size, and earnings variability (Beaver et al., 1970) and for  
17 research and development (R&D) expenditures (McAlister et al., 2007). As  
18 there are indications that diversified firms have higher betas than undiversi-  
19 fied firms (Melicher and Rush, 1973), we proxy this effect by the number of  
20 secondary 3-digit ISIC codes that Datastream provides besides the primary  
21 industry code. As firms retaining higher cash appear to face higher system-  
22 atic risk (Palazzo, 2012), we include cash holdings as a variable. Because  
23 there is evidence that firms' operating leverage levels are related to their  
24 financial performance (Novy-Marx, 2010), we include the referring variable.  
25 The impact of capital expense on systematic risk is documented by Lev  
26 (1974). Thus we control for this variable also. We also include industry-  
27 fixed effects based on the classification of Fama and French.<sup>3</sup> An overview  
28 of industries in the sample is provided in Table 8. Additionally, we control  
29 for country- and time-fixed effects. All time-dependent explanatory variables  
30 are lagged by one year.  
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49 <sup>3</sup>The classification into ten industries based on firm SIC codes was obtained from the  
50 website <http://mba.tuck.dartmouth.edu/pages/faculty/ken.french/index.html>.  
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#### 4. Methodology

We aim to measure the impact of CSP on systematic firm risk. The systematic risk of stock  $i$  is estimated based on its weekly returns  $r_{i,s}$  according to the formula:

$$r_{i,s} - r_s = \alpha_i + \beta_i(r_{M,s} - r_s) + \epsilon_{i,s}, \quad (1)$$

where  $s = 1, \dots, 52$  describes the week of observation,  $r_s$  the risk-free rate, and  $r_{M,s}$  the market index return on the same week  $s$ . Finally, the systematic risk of firm  $i$  in the respective year is found by the estimated value of  $\beta_i$ . Both alphas and betas are tested for significance based on the Newey-West estimator (Newey and West, 1986).

The measurement of the impact of CSP on systematic risk is based on two-stage least squares (2SLS) estimations, which implement an instrumental variable approach to overcome the endogeneity of the CSP measures. The ordinary least squares (OLS) regression in the first stage includes one respective CSP measure  $x_{i,t-1}$  as the dependent variable, e.g., the resources CSP model consists of the resources CSP measure. Furthermore, the model considers a vector of instrument variables  $\mathbf{z}_{i,t-1}$  (e.g., the average country CSP performance) and a vector of control variables  $\mathbf{c}_{i,t-1}$  (including time-fixed and country-fixed effects and industry dummies) as explanatory variables:

$$x_{i,t-1} = \mathbf{z}_{i,t-1}\boldsymbol{\gamma}_z + \mathbf{c}_{i,t-1}\boldsymbol{\gamma}_{c1} + \epsilon_{1,i,t-1}. \quad (2)$$

To account for the panel structure of our (yearly) data, standard errors are

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8 clustered on the firm level. In the second stage, we regress systematic risk  
9 on the CSP estimates of stage one  $\hat{x}_{i,t-1}$  as well as the same control variables  
10 vectors  $\mathbf{c}_{i,t-1}$ :  
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$$12 \quad \hat{\beta}_{i,t} = \hat{x}_{i,t-1}\gamma_x + \mathbf{c}_{i,t-1}\gamma_{c2} + \epsilon_{2,i,t}. \quad (3)$$

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16 Again we use OLS estimations with clustered standard errors on the firm  
17 level. All explanatory variables are lagged by one period.  
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## 22 **5. Empirical tests**

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25 To commence, we analyze the impact of overall CSP on systematic risk  
26 followed by the breakdown into single CSP components. We then analyze  
27 the effect of integrating non-linear CSP terms into our model because some  
28 arguments favor a convex relationship between CSP and risk (Utz, 2018).  
29 Subsequently, we examine the robustness of our results.  
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### 34 *5.1. Varied impact of overall CSP across regions*

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38 Table 9 provides the result of regressing systematic firm risk on overall  
39 CSP for North America, Europe, Japan, and Asia-Pacific based on 2SLS.  
40 The first (second) of each regional pair columns displays the first (second)  
41 stage regression. Additionally, we provide a test on weak instruments (low  
42 p-values indicate strong instruments) and  $R^2$  values to measure model fit.  
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48 The estimations reveal a substantial impact of overall CSP on systematic  
49 risk on a significance level of 1% in the North American and European sam-  
50 ples. However, the effect in Japan and Asia-Pacific is less pronounced but  
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8 still significant on a 5% level. The sign of each CSP coefficient is negative,  
9 suggesting that an increase of overall CSP tends to correlate with a decrease  
10 in systematic risk. Thus the risk mitigation view is supported throughout all  
11 regions. Although all these coefficients are sufficiently significant and reveal  
12 negative signs, their impact differs according to the area. The effect is most  
13 potent in North America, half as strong in Europe, and in descending order  
14 weaker in Asia-Pacific and Japan. In all estimation sets, we include the av-  
15 erage country CSP performance (Jiraporn et al., 2014) in stage one, which  
16 appears to be highly significant in all regions except Europe. For Europe  
17 and Asia-Pacific, we include further instruments (anti-self-dealing index, ab-  
18 sence of corruption, political orientation, union density, skilled labor, power  
19 distance, and individualism) according to Ioannou and Serafeim (2012) as  
20 these regions include several countries with a heterogeneous orientation to-  
21 wards CSP. We test the results of Table 9 for multicollinearity based on the  
22 variance inflation factors (VIF); Table 10 thus presents the results of an es-  
23 timation after variable selection so that only those with VIF below 10 are  
24 contained. Discarded instruments appear as non-significant when they are  
25 included in the model. The goodness of fit in terms of  $R^2$  in both estimations  
26 is almost identical. For completeness, all instruments are included in further  
27 calculations. All control variables show reasonable signs within the expected  
28 range.

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49 Our analysis mainly extends the valuable work of Albuquerque et al.  
50 (2018) in terms of international evidence. The analysis of the impact of  
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8 overall CSP on systematic risk for firms located in North America forms  
9 the intersection between the research of Albuquerque et al. (2018) and ours.  
10 Although following a different CSP measurement approach, we find similar  
11 significant empirical evidence of the risk-mitigating effect of CSP on system-  
12 atic risk. Thus, the CSP measurement concept appears to have no impact  
13 upon the findings of a negative relationship. The analysis of Sassen et al.  
14 (2016) also finds an overall impact of CSP on systematic risk for European  
15 firms. However, their more granular results are less reliable due to potential  
16 endogeneity problems.  
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25 Our findings suggest that returns of high CSP firms are less affected by  
26 systematic risk, from which one can deduce that these firms could also partic-  
27 ipate less in the positive long-term performance of the market. However,  
28 several studies find a positive relationship between CSP and corporate fi-  
29 nancial performance (CFP) (e.g., Kang et al., 2016; Von Arx and Ziegler,  
30 2014). As a reconciliation of both effects, we consider the idea that high  
31 CSP firms can possibly retain their industry-specific level of returns (such  
32 as high expected returns, e.g., for technology firms, lower expected returns,  
33 e.g., for suppliers), while lowering their market beta. If such an effect is in  
34 place, then lower systematic risk can accompany positive abnormal returns  
35 in terms of a positive  $\alpha$  in (5).  
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## 5.2. Identifying the Drivers of Risk Mitigation

In the following, we extend the analysis from overall CSP to single components of CSP. Following Attig et al. (2013), we choose the categories of product responsibility, community, human rights, diversity, and employees and add emission reduction, environmental innovation, and resource reduction instead of only the aggregated environmental pillar based on Dorfleitner et al. (2018). In reference to the model specification, the overall CSP from the estimations in section 5.1 is now replaced by one of these categories, resulting in eight further 2SLS regression sets for each region. Tables 11 and 12 present individual stand-alone estimation results on the North America, Europe, Japan, and Asia-Pacific samples respectively.

In North America, all CSP components unanimously reveal a strong significance on a 1% level. The same is true for Europe except for the product responsibility category, which is significant on a 5% level. Japan indicates a significant influence of all CSP components on a level of 5%. Asia-Pacific reveals significant strong effects for the employees category (1%), followed by emission, environmental innovation, community, and diversity. Like the coefficients for overall CSP, all coefficients of CSP components show negative signs in all regional panels, thus, the risk mitigation view is confirmed for all cases of our analysis. However, considerable variations manifest themselves in the impact contribution of the single CSP components. In North America and Japan, the product responsibility category has by far the most definite impact compared with the other CSP components. Possible explanations in-



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8 clude that, in these markets, customers show more appreciation for product  
9 reliability (as mirrored, e.g., by the high number of product liability lawsuits  
10 in the U.S. and the corresponding legal opinion of strong consumer protection  
11 according to Goodden (2009)). At the same time, social or environmental  
12 aspects are more attractive elsewhere. In Europe, employees appear to be  
13 decisive. Environmental innovation turns out to be the most driving compo-  
14 nent in Asia-Pacific, possibly because firms' ecological protection standards  
15 have been enhanced by globalization (Chapple and Moon, 2005) and thus  
16 might have become increasingly important for economic success. By compar-  
17 ing the coefficients' magnitude of each CSP component between the regions,  
18 we recognize a similarity to the findings on the overall CSP. The effect is  
19 strongest in North America and weaker in Europe, Asia-Pacific, and Japan  
20 in descending order. Following the credit-risk argumentation of Attig et al.  
21 (2013), the impact could ultimately rely on what is socially desired, and this  
22 appears to be different for each of our regions. Although North America  
23 and Europe appear to be comparable when referring to cultural aspects, the  
24 impact of CSP is stronger in North America. This difference seems plausible  
25 because the lower mean level and higher standard deviation level may allow  
26 North American firms to distinguish themselves positively from one another  
27 while the CSP distribution in Europe is less widespread on a high level. In  
28 Japan and Asia-Pacific, CSP is apparently not as meaningful as in Western  
29 countries. When comparing our results with the findings of Utz (2018), who  
30 explores idiosyncratic risk, we perceive a certain level of consistency in terms  
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of confirmation of the risk mitigation view in North America, Europe, and Japan. However, the over-investment hypothesis in Asia-Pacific, as found for idiosyncratic risk, cannot be observed for systematic risk. Compared with the findings of Attig et al. (2013) on credit risk, which find relevance of the employees, diversity, product responsibility, community, and environment categories, we also find human rights and hence all categories relevant. We apply their argument, which states that those CSP dimensions that are socially desired and related to the primary stakeholders have an impact, remains true. The explanation of (Attig et al., 2013) states that the CSP components improve the quality of firm information, mitigate agency cost, and express their ethical standards. This reasoning could also apply here.

### 5.3. The incremental contribution of CSP components

Utz (2018) identifies several reasons for a non-linear relationship between CSP and idiosyncratic risk. For example, one possible explanation of these can be derived from the work of McWilliams and Siegel (2001) who conclude the existence of an optimal level of CSP, implying that higher or lower levels lead to more disadvantages and fewer advantages. As these kind of considerations could also apply in our context, we consider the same for systematic risk. Thus, a squared CSP term  $\hat{x}_{i,t-1}^2$  is integrated into our second stage models in addition to the linear term  $\hat{x}_{i,t-1}$  yielding:

$$\hat{\beta}_i = \hat{x}_{i,t-1}\gamma_{\hat{x}} + \hat{x}_{i,t-1}^2\gamma_{\hat{x}^2} + \mathbf{c}_{i,t-1}\boldsymbol{\gamma}_{\mathbf{c}2} + \epsilon_{2,i,t} \quad (4)$$

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8 Table 13 presents the coefficients for both linear and squared CSP mea-  
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10 sures. For each region, all coefficients of linear and squared CSP show signi-  
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12 ficance on a 1% level, while the model fit measured by  $R^2$  is on a comparable  
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14 high level. Although the coefficients in Table 13 generally imply inverted U-  
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16 shaped relationships in form of a parabola in all four regions, the economic  
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18 significance in our context depends on the location of the vertex (location  
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20 between 0 and 100). Indeed, we observe that this shape is *only* considerably  
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22 dominant in Asia-Pacific for the emission, resources, human rights, and em-  
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24 ployees categories as shown in Figure 1. We conclude that, in Asia-Pacific,  
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26 the over-investment view pertains for low levels of CSP, thereby suggesting  
27  
28 that increases in CSP lead to higher systematic risk. For higher levels of CSP,  
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30 the risk mitigation view holds. For all other regions and CSP categories, the  
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32 systematic risk simply decreases over the level of CSP.  
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#### 34 5.4. Robustness checks

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37 We apply robustness checks in each step of our analysis: in the regression  
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39 aimed at measuring systematic risk as well as in the first and second stage  
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41 of measuring the exogenous impact of CSP on systematic risk based on the  
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43 2SLS estimation.  
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45 While our main analysis is based on beta factors calculated by the CAPM,  
46  
47 we conduct the same analysis based on the five-factor asset pricing model of  
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49 Fama and French (2015). The latter considers the market return  $r_{m,t}$  over  
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51 the risk-free rate  $r_{f,t}$  analogous to the CAPM and other factors regarding the  
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8 stock size small minus big, *SMB*), value and growth (high minus low, *HML*),  
9 operating profitability (robust minus weak, *RMW*), and investment attitude  
10 (conservative minus aggressive, *CMA*) for day  $t$  are included, resulting in the  
11 following regression.  
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$$14 \quad r_{i,t} - r_{f,t} = \alpha_i + \beta_{1,i}(r_{m,t} - r_{f,t}) + \beta_{2,i}SMB_t + \beta_{3,i}HML_t + \beta_{4,i}RMW_t + \beta_{5,i}CMA_t + \epsilon_{i,t} \quad (5)$$

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20 With betas according to this approach, the findings of our main analysis are  
21 confirmed in large parts, which can be seen in Table 14. In North America  
22 and Europe, again, overall CSP and all components are significant for the  
23 market factor. The same is true for Asia-Pacific except for the diversity  
24 category. There are no significant effects in Japan.  
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30 The results prove also robust if the beta is derived from the international  
31 CAPM (Fama and French, 2012) as seen in Table 15. In contrast to the  
32 employed variant of the CAPM, the international CAPM uses a single market  
33 index (we use the same dataset as described by Fama and French (2012))  
34 instead of local market indices.  
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40 Next, we replace the CSP country average as an instrumental variable  
41 in the North American panel by the average CSP on the *state* level as an-  
42 other robustness check. Again, all CSP coefficients remain significant on a  
43 1% level. Further robustness checks address both the first and second stages  
44 of the main 2SLS regressions by adding additional control variables derived  
45 from previous research concerning CSP and credit risk. As there is consensus  
46 that all claims on assets should earn the same compensation per unit of risk  
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8 (Merton, 1974; Campbell et al., 2008; Friewald et al., 2014), these variables  
9 may also matter for systematic risk. In particular, established companies  
10 tend to have better ratings (Fons, 1994), expressing lower risk. Hence we  
11 add the retained earnings to total assets ratio as it can be used to proxy a  
12 company's life cycle phase (DeAngelo et al., 2006). Furthermore, we include  
13 tangibility (proxied by power, plant, and equipment divided by total assets),  
14 the market-to-book ratio and a dividend dummy (1 if the firms paid divi-  
15 dends in the respective year, 0 otherwise) as there is empirical evidence of  
16 an impact of these variables on credit-risk (Rampini and Viswanathan, 2013;  
17 Pástor and Pietro, 2003; Hoberg and Prabhala, 2009). Table 16 presents  
18 the coefficients and significance levels. None of these modifications lead to  
19 significantly different results compared to our primary analysis.  
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32 Moreover, we include an interaction term between CSP and a dummy for  
33 industries included in "NAICS Codes of Environmental Sensitive Industries"  
34 published by the U.S. Small Business Administration as the environmental  
35 sensitivity of the industry appears to matter (Sassen et al., 2016; Khan et al.,  
36 2016). In all cases, the CSP term's significance is independent of including  
37 an interaction term. However, in some cases, the impact of CSP is stronger  
38 in environmental sensitive industries.  
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46 Finally, we check for the robustness with respect to the ESG rating  
47 provider by using environmental and social category scores from Refinitiv  
48 instead of Asset4. Most categories of Refinitiv can be mapped to a variable  
49 of Asset4, except for diversity aspects that are an own category in the As-  
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8 set4 framework while being included in the workforce category of Refinitiv.  
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10 According to the estimation results in Tables 17 to 20 based on Refinitiv,  
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12 the main analysis is largely confirmed in terms of significance of effects and  
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14 most important impact drivers. This implies that the most distinct effect in  
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16 North America is observed with Environmental innovation.  
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## 19 **6. Conclusion**

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22 The primary purpose of this paper is to provide a consistent analysis  
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24 of the impact of CSP on systematic firm risk in an international sample  
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26 comprising 3800 companies. This paper extends the three recent studies  
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28 of Albuquerque et al. (2018), Sassen et al. (2016), and Utz (2018) on the  
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30 relationship between CSP and systematic, respectively idiosyncratic firm risk.  
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32 Our study contributes to the existing literature in several ways as it is the  
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34 first analysis in the context of systematic risk based on the transparent CSP  
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36 measures of Asset4 and also the first to identify single CSP drivers in an  
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38 international sample based on the instrumental variable approach and various  
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40 measures for systematic risk (by the CAPM, the five-factor asset pricing  
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42 model of Fama and French, and the international CAPM).  
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44 Our results show that high CSP tends to be consistent with low sys-  
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46 tematic risk in North America, Europe, Asia-Pacific, and Japan. Thus, risk  
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48 mitigation applies across all of these regions. We find the impact of overall  
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50 CSP performance to be most influential for firms located in North America,  
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52 and in descending order weaker but still significant in Europe, Asia-Pacific,  
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8 and Japan. Generally, all CSP components show an impact on systematic  
9 risk albeit to a varying extent. The impact is mainly driven by product re-  
10 sponsibility aspects in North America and Japan, and employees in Europe.  
11 Environmental innovation is the main driver in Asia-Pacific. Effects of other  
12 CSP categories are less dominant.  
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18 When comparing our results to previous literature, we can confirm the  
19 first empirical evidence of Albuquerque et al. (2018) for the U.S. With our  
20 improved methodological approach, we also find evidence for the workforce  
21 measure in Europe while Sassen et al. (2016) do not. For systematic risk,  
22 the risk mitigation view holds in each of the four regions, which is only par-  
23 tially consistent with Utz (2018), who finds evidence of the over-investment  
24 hypothesis in Asia-Pacific in the context of idiosyncratic risk. Our results im-  
25 ply that high CSP firms face reduced systematic risk but also may lose stock  
26 market performance due to their lower participation in the overall positive  
27 market trend in the long run.  
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38 Furthermore, our findings reveal several implications for capital alloca-  
39 tion, investment valuation, and portfolio selection. As firm beta is a crucial  
40 determinant for their cost of equity (Albuquerque et al., 2018), firms can  
41 lower it through investing in CSP. Also, a lower cost of equity results in a  
42 better valuation of investment opportunities as future cash flows can be dis-  
43 counted at a lower rate. The overall portfolio selection considers the total risk  
44 of a portfolio, within which systematic risk is a substantial part because, un-  
45 like idiosyncratic risk, it cannot be eliminated through diversification. Thus,  
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investors may identify low risk stocks by considering certain aspects of CSP.

Journal of Risk Finance



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Table 1: **Country structure of regional panels**

This table presents the mapping of countries to the regions of North America, Europe, Japan, and Asia-Pacific as well as the respective numbers of observations. We analyze the impact of CSP on credit risk based on the three regional panels and consider country fixed effects among the control variables.

Region	Countries	#Observations	#Firms
North America	Canada, United States of America	8327	2029
Europe	Belgium, Switzerland, Germany, Denmark, Spain, Finland, France, Greece, Great Britain, Italy, Netherlands, Norway, Portugal, Sweden	5393	824
Japan	Japan	2219	291
Asia-Pacific	Australia, Hong Kong, India, Malaysia, New Zealand, Singapore, Taiwan	2787	656
Total		18726	3800

Table 2: Data sources of the market models

This table displays the data sources of our market models that are used to calculate the systematic risk.

Source Country	Region	CAPM			Fama French 5 Factor Model			International CAPM		
		Local index		Interest rate	Factors		Global index		Reference	
		TR Datastream	TDS Mnemonic	TR Datastream	Online Data Library of K. French	Online Data Library of K. French	Online Data Library of K. French	Reference	Reference	
Australia	Asia-Pacific	PCH#(X(LI), 1W)		ADBR090	Fama/French Asia-Pacific ex. Japan 5 Factors Daily		Global Factors			
Belgium	Europe	PCH#(X(LI), 1W)		EIBOR3M	Fama/French Europe 5 Factors Daily		Global Factors			
Canada	North America	PCH#(X(LI), 1W)		CDN3MTB	Fama/French North America 5 Factors Daily		Global Factors			
Denmark	Europe	PCH#(X(LI), 1W)		DNREPOR	Fama/French Europe 5 Factors Daily		Global Factors			
Finland	Europe	PCH#(X(LI), 1W)		EIBOR3M	Fama/French Europe 5 Factors Daily		Global Factors			
France	Europe	PCH#(X(LI), 1W)		EIBOR3M	Fama/French Europe 5 Factors Daily		Global Factors			
Germany	Europe	PCH#(X(LI), 1W)		EIBOR3M	Fama/French Europe 5 Factors Daily		Global Factors			
Great Britain	Europe	PCH#(X(LI), 1W)		TRUK3MT	Fama/French Europe 5 Factors Daily		Global Factors			
Greece	Europe	PCH#(X(LI), 1W)		EIBOR3M	Fama/French Europe 5 Factors Daily		Global Factors			
Hong Kong	Asia-Pacific	PCH#(X(LI), 1W)		LTRHKBMK	Fama/French Asia-Pacific ex. Japan 5 Factors Daily		Global Factors			
India	Asia-Pacific	PCH#(X(LI), 1W)		INTB91D	Fama/French Asia-Pacific ex. Japan 5 Factors Daily		Global Factors			
Italy	Europe	PCH#(X(LI), 1W)		EIBOR3M	Fama/French Europe 5 Factors Daily		Global Factors			
Japan	Japan	PCH#(X(LI), 1W)		LTRJPBMK	Fama/French Japan 5 Factors Daily		Global Factors			
Malaysia	Asia-Pacific	PCH#(X(LI), 1W)		MYTBB04	Fama/French Asia-Pacific ex. Japan 5 Factors Daily		Global Factors			
Netherlands	Europe	PCH#(X(LI), 1W)		EIBOR3M	Fama/French Europe 5 Factors Daily		Global Factors			
New Zealand	Asia-Pacific	PCH#(X(LI), 1W)		NZTBL3M	Fama/French Asia-Pacific ex. Japan 5 Factors Daily		Global Factors			
Norway	Europe	PCH#(X(LI), 1W)		NWIBK3M	Fama/French Europe 5 Factors Daily		Global Factors			
Portugal	Europe	PCH#(X(LI), 1W)		EIBOR3M	Fama/French Europe 5 Factors Daily		Global Factors			
Singapore	Asia-Pacific	PCH#(X(LI), 1W)		SNGTB3M	Fama/French Asia-Pacific ex. Japan 5 Factors Daily		Global Factors			
Spain	Europe	PCH#(X(LI), 1W)		EIBOR3M	Fama/French Europe 5 Factors Daily		Global Factors			
Sweden	Europe	PCH#(X(LI), 1W)		SDREPM	Fama/French Europe 5 Factors Daily		Global Factors			
Swiss	Europe	PCH#(X(LI), 1W)		SWLOMBD	Fama/French Europe 5 Factors Daily		Global Factors			
Taiwan	Asia-Pacific	PCH#(X(LI), 1W)		TAMM90D	Fama/French Asia-Pacific ex. Japan 5 Factors Daily		Global Factors			
United States of America	North America	PCH#(X(LI), 1W)		USTBL3M	Fama/French North America 5 Factors Daily		Global Factors			

Table 3: **Distribution of firms' alpha and market beta coefficients**

This table reports descriptive statistics for the distribution of estimated yearly firm CAPM alphas and market betas based on weekly data covering the period from 2003 till 2018 per region. The betas are our proxy for systematic risk and are hence included as the dependent variable in the second stage of our 2SLS estimation. Provided p-Values are based on the Newey-West estimator.

	Distribution of Coefficient				Distribution of p-Values				#Obs.	thereof %-share of p-Value < 5%
	25%-Qu.	75%-Qu.	Mean	SD	25%-Qu.	75%-Qu.	Mean	SD		
<b>North America</b>										
$\hat{\alpha}$ (%)	-0.209	0.402	0.089	0.558	0.216	0.729	0.476	0.294	8327	7
$\hat{\beta}$	0.732	1.411	1.101	0.517	0.000	0.003	0.032	0.115	8327	90
<b>Europe</b>										
$\hat{\alpha}$ (%)	-0.150	0.471	0.145	0.558	0.186	0.707	0.451	0.296	5393	9
$\hat{\beta}$	0.647	1.196	0.929	0.424	0.000	0.004	0.042	0.138	5393	87
<b>Japan</b>										
$\hat{\alpha}$ (%)	-0.156	0.404	0.133	0.462	0.265	0.764	0.513	0.291	2219	5
$\hat{\beta}$	0.767	1.271	1.014	0.367	0.000	0.000	0.012	0.074	2219	96
<b>Asia-Pacific</b>										
$\hat{\alpha}$ (%)	-0.312	0.419	0.029	0.678	0.202	0.719	0.461	0.296	2787	8
$\hat{\beta}$	0.607	1.286	0.953	0.522	0.000	0.027	0.076	0.187	2787	79

Table 4: **Details on CSP variables**

This table presents detailed information about the CSP variables that we used as provided by Asset4.

Variable	Definition
Emissions	The emission reduction category measures a company's management commitment and effectiveness towards reducing environmental emission in the production and operational processes. It reflects a company's capacity to reduce air emissions (greenhouse gases, F-gases, ozone-depleting substances, NOx, and SOx, etc.), waste, hazardous waste, water discharges, spills or its impacts on biodiversity and to partner with environmental organisations to reduce the environmental impact of the company in the local or broader community. - Source: Thomson Reuters Datastream, Mnemonic ENER.
Environmental innovation	The product innovation category measures a company's management commitment and effectiveness towards supporting the research and development of eco-efficient products or services. It reflects a company's capacity to reduce the environmental costs and burdens for its customers, thereby creating new market opportunities through new environmental technologies and processes or eco-designed, dematerialized products with extended durability. - Source: Thomson Reuters Datastream; Mnemonic ENPI.
Resources	The resource reduction category measures a company's management commitment and effectiveness towards achieving an efficient use of natural resources in the production process. It reflects a company's capacity to reduce the use of materials, energy or water, and to find more eco-efficient solutions by improving supply chain management. - Source: Thomson Reuters Datastream; Mnemonic ENRR.
Product responsibility	The customer/product responsibility category measures a company's management commitment and effectiveness towards creating value-added products and services upholding the customer's security. It reflects a company's capacity to maintain its license to operate by producing quality goods and services integrating the customer's health and safety, and preserving its integrity and privacy also through accurate product information and labelling. - Source: Thomson Reuters Datastream; Mnemonic SOPR.

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9	Community	The society/community category measures a company's management commitment and effectiveness towards maintaining the company's reputation within the general community (local, national, and global). It reflects a company's capacity to maintain its license to operate by being a good citizen (donations of cash, goods or staff time, etc.), protecting public health (avoidance of industrial accidents, etc.), and respecting business ethics (avoiding bribery and corruption, etc.). - Source: Thomson Reuters Datastream; Mnemonic SOCO.
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19	Human rights	The society/human rights category measures a company's management commitment and effectiveness towards respecting the fundamental human rights conventions. It reflects a company's capacity to maintain its license to operate by guaranteeing the freedom of association and excluding child, forced or compulsory labour. - Source: Thomson Reuters Datastream; Mnemonic SOHR.
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26	Diversity	The workforce/diversity and opportunity category measures a company's management commitment and effectiveness towards maintaining diversity and equal opportunities in its workforce. It reflects a company's capacity to increase its workforce loyalty and productivity by promoting a sufficient life-work balance, a family-friendly environment, and equal opportunities regardless of gender, age, ethnicity, religion or sexual orientation. - Source: Thomson Reuters Datastream; Mnemonic SODO.
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## Employees

This category includes employment quality, health/safety, and training and development. The workforce/employment quality category measures both a company's management commitment and its effectiveness towards providing high-quality employment benefits and job conditions. It reflects a company's capacity to increase its workforce loyalty and productivity by distributing rewarding and fair employment benefits, and by focusing on long-term employment growth and stability by promoting from within, avoiding lay-offs, and maintaining relations with trade unions. The workforce/health & safety category measures a company's management commitment and effectiveness towards providing a healthy and safe workplace. It reflects a company's capacity to increase its workforce loyalty and productivity by integrating into its day-to-day operations a concern for the physical and mental health, well-being, and stress level of all employees. The workforce/training and development category measures a company's management commitment and effectiveness towards providing training and development (education) for its workforce. It reflects a company's capacity to increase its intellectual capital, workforce loyalty, and productivity by developing the workforce's skills, competencies, employability, and careers in an entrepreneurial environment. - Source: Thomson Reuters Datastream; Mnemonics SOEQ, SOHS, and SOTD.

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Table 5: Descriptive statistics of independent variables

This table reports descriptive statistics (mean, standard deviation SD, 25%, and 75% quantiles) of CSP variables, their instruments, and controls for our panels North America, Europe, Japan, and Asia-Pacific. CSP variables are used as a dependent variable, while instruments and controls are explanatory variables in the first stage. Finally, the second stage considers systematic risk as the dependent variable with the CSP estimate from the first stage and, once more, the same controls as independent variables.

	North America				Europe				Japan				Asia-Pacific			
	25% Qu.	Mean	75% Qu.	SD	25% Qu.	Mean	75% Qu.	SD	25% Qu.	Mean	75% Qu.	SD	25% Qu.	Mean	75% Qu.	SD
Overall CSP score	0.17	0.43	0.69	0.29	0.43	0.64	0.88	0.27	0.25	0.58	0.87	0.31	0.17	0.43	0.67	0.27
Emission score	0.15	0.41	0.72	0.31	0.36	0.64	0.90	0.29	0.29	0.65	0.93	0.32	0.16	0.42	0.70	0.29
Env. inno. score	0.20	0.42	0.67	0.29	0.23	0.56	0.91	0.32	0.27	0.65	0.95	0.32	0.19	0.40	0.63	0.28
Resources score	0.13	0.43	0.76	0.32	0.40	0.64	0.89	0.28	0.25	0.59	0.88	0.32	0.14	0.44	0.75	0.30
Prod. resp. score	0.20	0.46	0.72	0.29	0.28	0.57	0.87	0.31	0.31	0.58	0.91	0.32	0.15	0.43	0.68	0.30
Community score	0.15	0.46	0.76	0.31	0.29	0.56	0.85	0.30	0.23	0.55	0.84	0.32	0.16	0.45	0.74	0.30
Hum. rights score	0.20	0.45	0.84	0.30	0.25	0.60	0.93	0.32	0.24	0.51	0.88	0.29	0.19	0.37	0.54	0.26
Diversity score	0.23	0.46	0.73	0.28	0.27	0.58	0.89	0.31	0.11	0.54	0.90	0.36	0.14	0.45	0.74	0.31
Employees score	0.22	0.43	0.62	0.24	0.47	0.63	0.82	0.22	0.18	0.43	0.64	0.25	0.27	0.48	0.67	0.24
Regulat. framew.	17.00	17.57	17.00	1.40	12.00	15.52	16.00	9.81	37.00	37.00	37.00	0.00	6.00	12.86	11.00	8.82
Anti-self-dealing	0.65	0.65	0.65	0.00	0.33	0.58	0.95	0.30	0.50	0.50	0.50	0.00	0.76	0.80	0.96	0.14
Abs. of corruption	0.68	0.66	0.68	0.06	0.54	0.79	0.68	0.88	0.72	0.72	0.72	0.00	0.52	0.88	0.58	1.04
Political orient.	103.13	88.51	103.13	35.83	0.31	36.22	99.76	47.71	0.01	0.01	0.01	0.00	0.35	29.31	101.38	45.65
Union density	12.00	14.54	12.00	6.23	21.30	31.23	33.60	18.22	19.20	19.20	19.20	0.00	22.70	24.69	23.00	7.74
Skilled labour	6.09	6.14	6.09	0.13	5.78	6.21	6.42	0.52	4.50	4.50	4.50	0.00	6.30	6.36	6.74	0.28
Power distance	40.00	39.86	40.00	0.35	35.00	40.56	50.00	13.64	54.00	54.00	54.00	0.00	36.00	53.98	68.00	19.48
Individualism	91.00	89.43	91.00	3.85	68.00	74.71	89.00	13.68	46.00	46.00	46.00	0.00	25.00	54.37	90.00	33.57
Operating leverage	-0.24	-0.04	0.01	0.49	-0.23	-0.07	0.02	0.39	-0.14	-0.08	-0.02	0.15	-0.27	1.48	0.07	9.91
R&D	0.00	0.02	0.02	0.05	0.00	0.01	0.01	0.03	0.00	0.02	0.03	0.03	0.00	0.01	0.00	0.03
Leverage	1.26	13.27	13.07	26.65	1.01	14.78	15.50	27.32	0.00	0.03	0.04	0.04	0.06	13.09	7.63	32.25
CAPEX	2.01	6.13	7.63	6.64	1.85	5.11	6.57	5.11	2.21	4.82	6.46	3.64	1.52	6.57	8.21	8.20
Cash	0.03	0.14	0.19	0.16	0.04	0.12	0.15	0.12	0.06	0.15	0.20	0.13	0.06	0.17	0.22	0.15
Size	14.50	15.42	16.27	1.39	14.22	15.13	15.98	1.39	14.63	15.35	16.01	1.03	13.37	14.35	15.53	1.62
Earnings variab.	0.01	0.04	0.07	0.07	0.02	0.04	0.06	0.06	0.01	0.03	0.04	0.03	0.02	0.03	0.07	0.11
Diversification	1.00	2.72	4.00	2.07	1.00	3.35	5.00	2.34	3.00	4.81	7.00	2.23	1.00	3.25	5.00	2.31
ROA	0.07	0.12	0.17	0.12	0.07	0.12	0.16	0.10	0.06	0.10	0.13	0.06	0.05	0.09	0.16	0.15
GDP Growth	0.02	0.02	0.03	0.02	0.00	0.01	0.03	0.03	0.00	0.00	0.02	0.02	0.02	0.03	0.04	0.02
#Obs.	8327															
	2787															

Table 6: **Details on employed instruments**

This table gives an overview of the instruments that we used in the first stage of our 2SLS estimations based on Jiraporn et al. (2014) and Ioannou and Serafeim (2012).

Variable	Definition
Country average CSP score (%)	Mean Asset4 CSP Score of all surrounding firms in the same country (measured each year) - Source: Thomson Reuters Datastream.
Regulatory framework	Measure for how laws facilitate the competition in the country (measured as of 2017) - Source: IMD World Competitiveness Report 2017.
Anti-self-dealing index	How laws restrict the self-dealing of insiders (measured as of 2001) - Source: La Porta et al. (2006).
Absence of corruption	Inverse of average corruption score during the period 1996-2017 - Source: World Bank.
Political orientation	Subset in percentage of years from 1928 to 1995 when both chief executive and largest party in Congress were left or center oriented - Source: Botero et al. (2004).
Union density	Quantity of union members divided by the total number of employess as the average from years 2002 to 2017 based on administrative and survey data - Source: OECD and J.Visser, ICTWSS database (Institutional Characteristics of Trade Unions, Wage Setting, State Intervention and Social Pacts).
Skilled labour	Index for the availability of a qualified workforce in a country (measured as of 2017) - Source: IMD World Competitiveness Report 2017.
Power distance	The social acceptance and expectation of unequal power distribution (measured as of 1973) - Source: Hofstede et al. (2010), Hofstede (2001).
Individualism	The extent of integration of individuals into groups (measured as of 1973) - Source: Hofstede et al. (2010), Hofstede (2001).



Table 7: **Details on control variables**

This table presents details on the used control variables provided by Thomson Reuters Datastream.

Variable	Definition
Operating leverage	Growth of operating expenses divided by the increase in total sales. Both operating expense and total sales are predicted based on the geometric growth rate. - Source: Thomson Reuters Datastream; Mnemonics WC01249, DWSL.
R&D	Sum of all direct and indirect costs for the purpose of research, creation and development of new processes, techniques, applications, and products for commercial use divided by total assets. Missing values are replaced by zero. - Source: Thomson Reuters Datastream; Mnemonics WC01201, WC02999.
Leverage	Long-term debt to total assets ratio. - Source: Thomson Reuters Datastream; Mnemonics WC08216, WC02999.
CAPEX	Capital expenditures divided by total assets. - Source: Thomson Reuters Datastream; Mnemonic WC08416.
Cash	Sum of cash and short-term investments divided by total assets. - Source: Thomson Reuters Datastream; Mnemonics WC02001, WC02999.
Size	Logarithm of market capitalization in USD. - Source: Thomson Reuters Datastream; Mnemonic WC07210.
Earnings variab.	Standard deviation of net income before extra items/preferred dividends of the previous five years over total assets. - Source: Thomson Reuters Datastream; Mnemonics WC01551, WC02999.
Diversification	The number of four-digit ISIC codes. - Source: Thomson Reuters Datastream; Mnemonics WC07021-8.
ROA	Earnings before interest, taxes, and depreciation over total assets. - Source: Thomson Reuters Datastream; Mnemonics WC18198, WC02999.
GDP growth	The annual growth rate of the gross domestic product. - Source: Thomson Reuters Datastream; Mnemonic GDP..D (in combination with the two letter country code).

Table 8: **Overview on industry classes in the sample**

This table reports on the number of observations per industry class, according to Fama and French, per region. We include firm fixed effects among the controls in both stages of our 2SLS estimation.

Industry Class	North America	Europe	Japan	Asia-Pacific
Consumer NonDurables	461	536	164	160
Consumer Durables - Cars, TVs, Furniture, Household Appliances	220	131	126	59
Manufacturing - Machinery, Trucks, Planes, Chemicals, Off Furn, Paper	1105	933	595	324
Oil, Gas, and Coal Extraction and Products	720	253	41	201
Business Equipment - Computers, Software, and Electronic Equipment	1347	437	355	348
Telephone and Television Transmission	236	227	52	115
Wholesale, Retail, and Some Services (Laundries, Repair)	798	644	206	275
Healthcare, Medical Equipment, and Drugs	681	304	97	90
Utilities	532	257	72	125
Other	2227	1671	511	1090
Total	8327	5393	2219	2787

Table 9: Two-stages least squares estimation results for overall CSP

This table provides 2SLS estimation results for overall CSP in North America, Europe, Japan, and Asia-Pacific. The dependent variable of the first stage is the CSP scores, which are regressed on instruments and controls. In the second stage, the CSP estimates comprised by the first stage are beside controls included among the independent variables to explain systematic risk as the dependent variable. The selection of control variables remains the same at both stages. The first and second stages are shown in the first and second column of each panel. Coefficients are marked as significant on the level of 1% (\*\*\*), 5% (\*\*) or 10% (\*) when that the  $p$ -value is below these levels. We test for weak instruments in the null hypothesis, which can be rejected when shown  $p$ -values are below our significance levels.  $R^2$  values indicate the model fit.

	North America		Europe		Japan		Asia-Pacific	
	Stage 1	Stage 2	Stage 1	Stage 2	Stage 1	Stage 2	Stage 1	Stage 2
$\widehat{CSP}$								
CSP Country Average	-0.94 ***	-2.28 ***	-0.05	-1.16 ***	-2.97 ***	-0.29 **	0.14	-0.47 **
Regulatory Framework			-0.06 ***				0.00	
Anti Self-Dealing			0.09				-0.18	
Abs. of corruption			0.53 ***				0.05 ***	
Political Orientation			-0.43				0.00	
Union Density			0.00				-0.01 **	
Skilled Labour			-0.11 ***				0.03	
PowerDistance			0.01 ***				-0.01 ***	
Individualism			0.00				0.00	
Operating leverage	-0.03 ***	-0.03	-0.03 ***	-0.02	0.18 ***	0.00	0.00 ***	0.00
R&D	0.48 ***	1.16 ***	0.53 **	0.66 **	3.21 ***	1.35 *	-0.24	-0.45
Leverage	0.00 ***	0.00 ***	0.00	0.00	-0.12	0.10	0.00 ***	0.00
CAPEX	0.00 ***	0.00 ***	0.00	0.00	0.01 *	0.00	0.00 ***	0.01 ***
Cash	-0.20 ***	-0.06	-0.18 ***	-0.04	-0.20 **	-0.05	-0.18 ***	0.13
Size	0.06 ***	0.16 ***	0.08 ***	0.13 ***	0.13 ***	0.08 ***	0.09 ***	0.09 ***
Earnings variability	0.04	-0.79 ***	-0.15	-0.62 ***	-1.55 ***	-2.30 ***	-0.30 ***	0.20
Diversification	0.02 ***	0.04 ***	0.01 ***	0.02 ***	0.02 ***	0.01	0.00	0.01 **
ROA	-0.07 *	-0.60 ***	-0.04	-0.40 ***	0.00	-0.55 **	-0.03	-0.10
GDP Growth (%)	-8.79 ***	-10.14 ***	0.08	-0.80 *	22.44 ***	-3.71	0.88 ***	2.59 ***
Time FE	Y	Y	Y	Y	Y	Y	Y	Y
Industry FE	Y	Y	Y	Y	Y	Y	Y	Y
Country FE	Y	Y	Y	Y	Y	Y	Y	Y
Weak Instruments	0.000		0.000		0.000		0.000	
$R^2$	0.337	0.191	0.383	0.166	0.495	0.254	0.341	0.121
#Obs.		8327		5393		2219		2787

**Table 10: Two-stages least squares estimation for overall CSP after instrument selection according to VIFs**  
 This table provides 2SLS estimation results for overall CSP in North America, Europe, Japan, and Asia-Pacific after instruments were selected to confirm with variance inflation factors (VIF) below ten. The dependent variable of the first stage is the CSP scores, which are regressed on instruments and controls. In the second stage, the CSP estimates comprised by the first stage are beside controls included among the independent variables to explain systematic risk as the dependent variable. The selection of control variables remains the same at both stages. The first and second stages are shown in the first and second column of each panel. Coefficients are marked as significant on the level of 1% (\*\*\*) or 5% (\*\*) or 10% (\*) when that the  $p$ -value is below these levels. We test for weak instruments in the null hypothesis, which can be rejected when shown  $p$ -values are below our significance levels.  $R^2$  values indicate the model fit.

	North America		Europe		Japan		Asia-Pacific	
	Stage 1	Stage 2	Stage 1	Stage 2	Stage 1	Stage 2	Stage 1	Stage 2
$\widehat{CSP}$								
CSP Country Average	-0.94 ***	-2.28 ***	-1.17 ***	-1.17 ***	-2.97 ***	-2.97 ***	-0.29 **	-0.51 **
Regulatory Framework			-0.04 ***					
Abs. of corruption			1.51 ***					
Union Density								
Skilled Labour			-0.21 ***					
Operating leverage	-0.03 ***	-0.03	-0.03 ***	-0.02	0.18 ***	0.18 ***	0.00	0.00
R&D	0.48 ***	1.16 ***	0.53 ***	0.67 **	3.21 ***	3.21 ***	1.35 *	-0.46
Leverage	0.00 ***	0.00 ***	0.00	0.00	-0.12	-0.12	0.00 ***	0.00
CAPEX	0.00 ***	0.00 **	0.00	0.00	0.01 *	0.01 *	0.00 *	0.01 ***
Cash	-0.20 ***	-0.06	-0.18 ***	-0.04	-0.20 **	-0.20 **	-0.05	0.12
Size	0.06 ***	0.16 ***	0.08 ***	0.13 ***	0.13 ***	0.13 ***	0.08 ***	0.09 ***
Earnings variability	0.04	-0.79 ***	-0.15	-0.62 ***	-1.55 ***	-1.55 ***	-2.30 ***	0.19
Diversification	0.02 ***	0.04 ***	0.01 ***	0.02 ***	0.02 ***	0.02 ***	0.01	0.01 **
ROA	-0.07 *	-0.60 ***	-0.04	-0.40 ***	0.00	0.00	-0.55 **	-0.10
GDP Growth (%)	-8.79 ***	-10.14 ***	0.08	-0.80 *	22.44 ***	22.44 ***	-3.71	2.59 ***
Time FE	Y	Y	Y	Y	Y	Y	Y	Y
Industry FE	Y	Y	Y	Y	Y	Y	Y	Y
Country FE	Y	Y	Y	Y	Y	Y	Y	Y
Weak Instruments	0.000		0.000		0.000		0.000	
$R^2$	0.337	0.191	0.383	0.166	0.495	0.254	0.340	0.121
#Obs.	8327		5393		2219		2787	

**Table 11: Two-stages least squares estimation results based on CSP components for North America and Europe**  
 This table presents both stages of 2SLS estimation results for models including CSP components based on the North America and the Europe samples. Coefficients are marked as significant on the level of 1% (\*\*\*) or 5% (\*\*) or 10% (\*) when the *p*-value is below these levels. We test for weak instruments in the null hypothesis, which can be rejected when shown that *p*-values are below our significance levels. *R*<sup>2</sup> values indicate the model fit.

CSP Impact Variable	Emission		Env. inno.		Resources		Prod. resp.		Community		Hum. rights		Diversity		Employees	
	Stage 1	Stage 2	Stage 1	Stage 2	Stage 1	Stage 2	Stage 1	Stage 2	Stage 1	Stage 2	Stage 1	Stage 2	Stage 1	Stage 2	Stage 1	Stage 2
<b>North America</b>																
<i>CSP</i>	-1.95 ***	-3.08 ***	-1.77 ***	-12.53 ***	-4.60 ***	-2.77 ***	-3.72 ***	-4.38 ***								
CSP Country Average	0.00***	0.00***	0.00***	0.00***	0.00***	0.00***	0.00***	0.00***	0.00***	0.00***	0.00***	0.00***	0.00***	0.00***	0.00***	0.00***
Operating leverage	-0.03 ***	-0.02 ***	-0.01 ***	-0.04 ***	-0.03 ***	-0.10 ***	-0.02 ***	-0.03 ***	-0.02 ***	-0.03 ***	-0.02 ***	-0.07 ***	-0.02 ***	-0.03 ***	-0.02 ***	-0.03 *
R&D	0.39**	0.87***	0.70***	2.21***	0.38**	0.75***	3.17***	0.17	0.92***	0.29*	0.86***	1.43***	0.21*	0.37**	0.21*	1.08***
Leverage	0.00***	0.00***	0.00***	0.00***	0.00***	0.00***	0.00***	0.00***	0.00***	0.00***	0.00***	0.00***	0.00***	0.00***	0.00***	0.00***
CAPEX	0.00***	0.00***	0.00***	0.00***	0.00***	0.00***	0.00***	0.00***	0.00***	0.00***	0.00***	0.00***	0.00***	0.00***	0.00***	0.00***
Cash	-0.16 ***	0.08	-0.13 ***	-0.02	-0.20 ***	0.05	-0.17 ***	-1.80 ***	-0.49 ***	-0.12 ***	0.05	-0.11 ***	-0.05	-0.15 ***	-0.15 ***	-0.27 ***
Size	0.07***	0.16***	0.05**	0.16***	0.14***	0.03**	0.37***	0.06***	0.28***	0.05**	0.15***	0.24***	0.05***	0.06***	0.05***	0.25***
Earnings variability	-0.12	-1.10 ***	0.17**	-0.42**	-0.12	-1.11 ***	0.16*	1.11***	0.05	-0.62 ***	0.10	-0.66 ***	0.12	-0.46 ***	0.03	-0.69 ***
Diversification	0.01**	0.03***	0.02**	0.05***	0.01***	0.03***	0.01*	0.10***	0.06***	0.01***	0.04***	0.01***	0.05***	0.01***	0.01***	0.06***
ROA	-0.08 *	-0.58 ***	-0.10 **	-0.71 ***	-0.08 *	-0.58 ***	-0.05	-1.09 ***	-0.06	-0.71 ***	-0.04	-0.52 ***	-0.10 **	-0.80 ***	-0.02	-0.51 ***
GDP Growth (%)	-7.70 ***	-6.11 ***	-5.61 ***	-8.55 ***	-7.72 ***	-4.86 ***	-3.23 ***	-31.28 ***	-7.65 ***	-25.18 ***	-2.59 ***	-1.65	-7.89 ***	-18.93 ***	-6.01 ***	-17.07 ***
Time FE	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y
Industry FE	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y
Country FE	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y
Weak Instruments	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
<i>R</i> <sup>2</sup>	0.295	0.188	0.287	0.196	0.273	0.188	0.230	0.197	0.230	0.195	0.237	0.190	0.228	0.196	0.282	0.195
#Obs.	8327	8327	8327	8327	8327	8327	8327	8327	8327	8327	8327	8327	8327	8327	8327	8327
<b>Europe</b>																
<i>CSP</i>	-1.02 ***	-1.09 ***	-1.15 ***	-1.05 **	-1.44 ***	-1.15 ***	-1.06 ***	-2.06 ***								
CSP Country Average	0.00***	0.00***	0.00***	0.00***	0.00***	0.00***	0.00***	0.00***	0.00***	0.00***	0.00***	0.00***	0.00***	0.00***	0.00***	0.00***
Regulatory Framework	-0.06 ***	-0.03 ***	-0.06 ***	-0.05 ***	-0.05 ***	-0.05 ***	-0.05 ***	-0.05 ***	-0.05 ***	-0.05 ***	-0.05 ***	-0.06 ***	-0.04 ***	-0.04 ***	-0.04 ***	-0.04 ***
Anti Self-Dealing	0.09	-0.30	-0.18	0.43	0.15	0.16	0.48	0.52	0.16	0.48	0.16	0.61***	0.33***	0.33***	0.33***	0.33***
Abs. of corruption	0.49***	0.33***	0.54***	0.38***	0.43***	0.38***	0.43***	0.43***	0.48	0.43***	0.48	0.61***	0.33***	0.33***	0.33***	0.33***
Political Orientation	-0.57	-0.49	-0.85 **	-0.29	-0.27	-0.29	-0.27	-0.27	-0.14	-0.27	-0.14	0.20	-0.32	-0.32	-0.32	-0.32
Union Density	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Skilled Labour	-0.10 ***	-0.06 **	-0.10 ***	-0.08 ***	-0.08 ***	-0.08 ***	-0.08 ***	-0.08 ***	-0.11 ***	-0.11 ***	-0.11 ***	-0.13 ***	-0.04 ***	-0.04 ***	-0.04 ***	-0.04 ***
PowerDistance	0.01***	0.00	0.01***	0.02	0.01***	0.01***	0.01***	0.01***	0.01***	0.01***	0.01***	0.01***	0.01***	0.01***	0.01***	0.01***
Individualism	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Operating leverage	-0.04 ***	-0.02 *	-0.04 ***	-0.03 *	-0.02	-0.02	0.00	0.00	-0.01	-0.01	0.01	-0.04 ***	-0.03	-0.03	-0.03	-0.04 **
R&D	0.40	0.46	1.09***	1.24***	0.53**	0.66**	0.48**	0.57	0.22	0.27	0.64**	0.70**	0.21	0.48	0.48	0.48
Leverage	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
CAPEX	0.00*	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Cash	-0.25 ***	-0.08	-0.18 ***	-0.01	-0.23 ***	-0.08	-0.10	0.08	-0.06	0.10	-0.03	0.14*	-0.01	0.17*	-0.10 **	-0.03
Size	0.09***	0.13***	0.07***	0.12***	0.08***	0.12***	0.05***	0.09***	0.08***	0.15***	0.08***	0.13***	0.08***	0.12***	0.06***	0.16***
Earnings variability	-0.19	-0.65 ***	-0.24 *	-0.71 ***	-0.06	-0.52 **	-0.10	-0.58 ***	0.02	-0.42 **	0.02	-0.44 **	-0.07	-0.53 ***	-0.19 **	-0.85 ***
Diversification	0.01*	0.02***	0.02***	0.03***	0.01**	0.02***	0.01***	0.02***	0.01***	0.03***	0.01***	0.03***	0.01***	0.02***	0.01***	0.03***
ROA	-0.08	-0.44 ***	-0.13 *	-0.50 ***	-0.11	-0.48 ***	0.08	-0.27 **	0.07	-0.26 **	-0.11	-0.49 ***	-0.09	-0.45 ***	0.06	-0.23 **
GDP Growth (%)	0.30	-0.63	-0.30	-1.18 ***	0.16	-0.71	0.38*	-0.62	0.34	-0.40	-0.07	-1.00 **	-0.42 *	-1.38 ***	-0.02	-0.97 **
Time FE	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y
Industry FE	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y
Country FE	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y
Weak Instruments	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
<i>R</i> <sup>2</sup>	0.310	0.166	0.340	0.166	0.269	0.166	0.229	0.165	0.253	0.166	0.291	0.166	0.317	0.167	0.311	0.166
#Obs.	5393	5393	5393	5393	5393	5393	5393	5393	5393	5393	5393	5393	5393	5393	5393	5393

Table 12: Two-stages least squares estimation results based on CSP components for Japan and Asia-Pacific

This table presents both stages of 2SLS estimation results for models including CSP components based on the Japan and the Asia-Pacific samples. Coefficients are marked as significant on the level of 1% (\*\*\*) or 5% (\*\*) or 10% (\*) when the  $p$ -value is below these levels. We test for weak instruments in the null hypothesis, which can be rejected when shown that  $p$ -values are below our significance levels.  $R^2$  values indicate the model fit.

CSP Impact Variable	Emission		Env. inno.		Resources		Prod. resp.		Community		Hum. rights		Diversity		Employees	
	Stage 1	Stage 2	Stage 1	Stage 2	Stage 1	Stage 2	Stage 1	Stage 2	Stage 1	Stage 2	Stage 1	Stage 2	Stage 1	Stage 2	Stage 1	Stage 2
<b>Japan</b>																
$\overline{CSP}$	-0.41**		-0.49**		-0.31**		-0.69**		-0.37**		-0.27**		-0.19**		0.00***	-0.33**
CSP Country Average	0.00***		0.00***		0.00***		0.00***		0.00***		0.00***		0.00***		0.00***	0.00***
Operating leverage	0.15**	0.01	0.15***	0.03	0.15**	0.00	0.22***	0.11	0.22***	0.03	0.14**	-0.01	0.21***	-0.01	0.12**	-0.01
R&D	3.07***	1.68*	2.40***	1.61*	3.00***	1.36*	2.37***	2.08**	2.37***	1.31*	1.60**	0.86	3.11***	1.02	2.72***	1.34*
Leverage	-0.41	-0.03	-0.12	0.08	0.07	0.15	-0.26	-0.06	-0.39	-0.01	0.14	0.18	-0.03	0.13	0.22	0.20
CAPEX	0.01***	0.00	0.01**	0.00	0.01**	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Cash	-0.18*	-0.06	-0.22**	-0.10	-0.13	-0.03	-0.12	-0.07	-0.18	-0.06	-0.21**	-0.05	-0.23*	-0.03	-0.11	-0.03
Size	0.11***	0.08***	0.09***	0.08***	0.13***	0.08***	0.05**	0.07***	0.11***	0.08***	0.13***	0.07***	0.17***	0.07***	0.11***	0.07***
Earnings variability	-1.45***	-2.45***	-1.82***	-2.75***	-1.71***	-2.39***	-1.47**	-2.87***	-1.08*	-2.26***	-1.43***	-2.25***	-1.31**	-2.10***	-0.51	-2.02***
Diversification	0.02***	0.01	0.02***	0.01*	0.01	0.01	0.02**	0.02**	0.02***	0.01	0.02***	0.01	0.01	0.01	0.01**	0.01
ROA	-0.13	-0.60**	0.13	-0.48*	-0.06	-0.57**	0.29	-0.35	-0.04	-0.56**	-0.01	-0.55**	-0.06	-0.56**	-0.12	-0.59**
GDP Growth (%)	5.89**	-3.72	14.15***	-1.71	13.03***	-3.92	22.90***	1.31	18.89***	-2.02	29.18***	-3.39	30.51***	-3.78	19.60***	-4.19
Time FE	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y
Industry FE	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y
Weak Instruments	0.000		0.000		0.000		0.000		0.000		0.000		0.000		0.000	0.000
$R^2$	0.446	0.254	0.421	0.254	0.439	0.254	0.257	0.254	0.330	0.254	0.334	0.254	0.394	0.254	0.410	0.254
#Obs.	2219		2219		2219		2219		2219		2219		2219		2219	
<b>Asia-pacific</b>																
$\overline{CSP}$	-0.35**		-1.09**		-0.29*		-0.25		-0.65**		-0.41		-0.43**		0.00***	-0.94***
CSP Country Average	0.00***		0.00***		0.00***		0.00***		0.00***		0.00***		0.00***		0.00***	0.00***
Regulatory Framework	0.00	0.00	0.00	0.00	0.00	0.00	0.00***	0.00	0.00***	0.00	0.00	0.00	0.00	0.00	0.00***	0.00
Anti Self-Dealing	-0.06	0.93	0.35	0.05	-0.30	-0.42	0.32	-0.24	-0.12	-0.42	-0.63	-0.58	-0.52	-0.56	0.00	-0.35
Abs. of corruption	0.05**	-0.01	0.07***		-0.75		-0.02		0.95*		-1.55**		0.20		0.27	
Political Orientation	0.00***	0.00	0.00***	0.00	0.00***	0.00	0.00***	0.00	0.04**	0.00	0.07**	0.00	0.04**	0.00	0.02*	0.02*
Union Density	-0.01**	0.01**	-0.02***		-0.02		0.00***		0.00***		0.00***		0.00***		0.00	0.00
Skilled Labour	0.00	-0.19**	0.14		-0.01		-0.01		0.00		-0.02***		-0.02***		0.00	0.00
PowerDistance	-0.01***	0.00	-0.01***		-0.01		-0.01***		-0.12		0.33**		0.08		-0.08	-0.08
Individualism	0.00	0.00	0.00		0.00		0.00		-0.01***		-0.01***		-0.01***		0.00	0.00
Operating leverage	0.00***	0.00	0.00***	0.00	0.00	0.00	0.00***	0.00	0.00***	0.00	0.00	0.00	0.00	0.00	0.00***	0.00
R&D	-0.85**	-0.63	0.35	0.05	-0.30	-0.42	0.32	-0.24	-0.12	-0.42	-0.63	-0.58	-0.52	-0.56	0.00	-0.35
Leverage	0.00***	0.00	0.00***	0.00	0.00***	0.00	0.00***	0.00	0.00***	0.00	0.00	0.00	0.00***	0.00	0.00***	0.00
CAPEX	0.00	0.01***	0.00***	0.01**	0.00	0.00	0.00***	0.01***	0.00	0.00	0.00***	0.01***	0.00	0.01***	0.00	0.01***
Cash	-0.17***	0.16*	-0.16***	0.05	-0.16***	0.18*	-0.24***	0.17	-0.14**	0.12	-0.09*	0.19**	-0.09	0.18**	-0.12**	0.10
Size	0.08***	0.08***	0.06***	0.11***	0.09***	0.08***	0.03***	0.07***	0.08***	0.10***	0.06***	0.08***	0.07***	0.08***	0.07***	0.11***
Earnings variability	-0.44***	0.19	-0.18**	0.15	-0.25**	0.26	-0.04	0.30*	-0.26***	0.17	-0.08	0.30*	-0.25**	0.23	-0.27***	0.11
Diversification	-0.01	0.01*	0.01	0.02***	-0.01	0.01*	0.00	0.01**	0.00	0.01**	0.00	0.01**	0.00	0.02**	0.00	0.02**
ROA	0.01	-0.08	-0.13***	-0.22*	-0.05	-0.10	0.01	-0.09	0.02	-0.07	-0.07*	-0.12	0.04	-0.07	0.01	-0.07
GDP Growth (%)	0.64*	2.52***	0.97***	3.10***	1.13***	2.75***	0.97**	2.63***	-0.33	1.86**	0.89***	2.99***	-0.04	2.08***	0.75**	2.51***
Time FE	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y
Industry FE	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y
Country FE	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y
Weak Instruments	0.000		0.000		0.000		0.000		0.000		0.000		0.000		0.000	0.000
$R^2$	0.292	0.120	0.254	0.121	0.307	0.120	0.216	0.119	0.264	0.121	0.207	0.119	0.334	0.121	0.283	0.122
#Obs.	2787		2787		2787		2787		2787		2787		2787		2787	

Table 13: **Two-stages least squares estimation results of non-linear model**

This table reports on 2SLS regression results for the CSP estimate and the squared CSP estimate of our non-linear model concerning both overall CSP and its components in the regions of North America, Europe, Japan, and Asia-Pacific. Coefficients are marked as significant on the level of 1% (\*\*\*), 5% (\*\*) or 10% (\*) when the  $p$ -value is below these levels.  $R^2$  values measure the fit of each model. The panel size is provided in terms of the number of observations.

	Overall CSP	Emission	Env. inno.	Resources	Prod. resp.	Comm.	Hum. rights	Diversity	Employees
<b>North America</b>									
$\widehat{CSP}$	0.02***	0.06***	-0.36***	0.30***	-6.35***	-0.65***	0.71***	-0.22***	0.28***
$\widehat{CSP}^2$	-2.26***	-2.06***	-2.49***	-2.11***	-3.39***	-2.73***	-2.80***	-2.84***	-3.58***
$R^2$	0.21	0.21	0.21	0.21	0.22	0.22	0.21	0.22	0.22
#Obs.	8327	8327	8327	8327	8327	8327	8327	8327	8327
<b>Europe</b>									
$\widehat{CSP}$	-1.31***	-1.43***	-1.19***	-1.16***	-1.12***	-2.19***	-1.28***	-0.93***	-2.22***
$\widehat{CSP}^2$	0.10***	0.29***	0.08***	0.00***	0.06***	0.53***	0.09***	-0.10***	0.09***
$R^2$	0.17	0.17	0.17	0.17	0.17	0.17	0.17	0.17	0.17
#Obs.	5393	5393	5393	5393	5393	5393	5393	5393	5393
<b>Japan</b>									
$\widehat{CSP}$	-0.02***	-0.13***	-0.01***	0.02***	-0.48***	-0.05***	-0.14***	-0.14***	0.15***
$\widehat{CSP}^2$	-0.19***	-0.16***	-0.27***	-0.23***	-0.14***	-0.22***	-0.11***	-0.04***	-0.46***
$R^2$	0.25	0.25	0.26	0.26	0.25	0.25	0.25	0.25	0.26
#Obs.	2219	2219	2219	2219	2219	2219	2219	2219	2219
<b>Asia-Pacific</b>									
$\widehat{CSP}$	0.42***	0.43***	0.06***	0.78***	0.17***	0.28***	1.13***	-0.49***	0.80***
$\widehat{CSP}^2$	-0.95***	-0.85***	-1.10***	-1.10***	-0.46***	-1.00***	-1.60***	0.06***	-1.49***
$R^2$	0.12	0.12	0.12	0.12	0.12	0.12	0.12	0.12	0.13
#Obs.	2787	2787	2787	2787	2787	2787	2787	2787	2787

Table 14: **Effect of overall CSP and its components on market beta derived from Fama French 5 Factor Model**

This table presents 2SLS coefficient results for the estimated CSP variable based on the Fama French five-factor model per overall CSP or its components, and per region. The estimation is based on daily stock and factor returns. Betas above the significance level of 10% were excluded to reduce noise. CSP Coefficients are marked as significant on the level of 1% (\*\*\*) , 5% (\*\*) or 10% (\*) when the  $p$ -value is below these levels.

Beta	Overall CSP	Emission	Env. inno.	Resources	Prod. resp.	Comm.	Hum. rights	Diversity	Employees
<b>North America</b>									
$\widehat{CSP}$	-0.67 ***	-0.55 ***	-1.33 ***	-0.53 ***	-4.57 ***	-1.41 ***	-1.54 ***	-1.09 ***	-1.50 ***
resp. $R^2$	0.02	0.02	0.03	0.02	0.03	0.02	0.04	0.02	0.02
#Obs.	7037	7037	7037	7037	7037	7037	7037	7037	7037
<b>Europe</b>									
$\widehat{CSP}$	-0.70 ***	-0.65 ***	-0.92 ***	-0.77 ***	-0.29	-0.92 ***	-1.01 ***	-0.79 ***	-1.08 ***
resp. $R^2$	0.15	0.15	0.15	0.15	0.15	0.15	0.15	0.15	0.15
#Obs.	4180	4180	4180	4180	4180	4180	4180	4180	4180
<b>Japan</b>									
$\widehat{CSP}$	-0.40	-0.54	-0.86	-0.43	-2.88	-0.79	-0.33	-0.28	-0.38
resp. $R^2$	0.22	0.22	0.22	0.22	0.22	0.22	0.22	0.22	0.22
#Obs.	1202	1202	1202	1202	1202	1202	1202	1202	1202
<b>Asia-Pacific</b>									
$\widehat{CSP}$	-0.49 **	-0.36 *	-1.46 ***	-0.43 ***	-0.99 **	-0.49 **	-0.82 ***	-0.31	-0.83 ***
resp. $R^2$	0.16	0.15	0.16	0.16	0.16	0.15	0.16	0.15	0.16
#Obs.	1995	1995	1995	1995	1995	1995	1995	1995	1995



Figure 1: **Incremental impact of overall CSP and its components on beta**

This set of plots shows the incremental impact of CSP on firm beta based on models including both a linear CSP and a squared CSP measure. Each of the plots considers one CSP category, such as overall CSP or single categories (e.g., emission), and shows a separated line for each of the four regions.

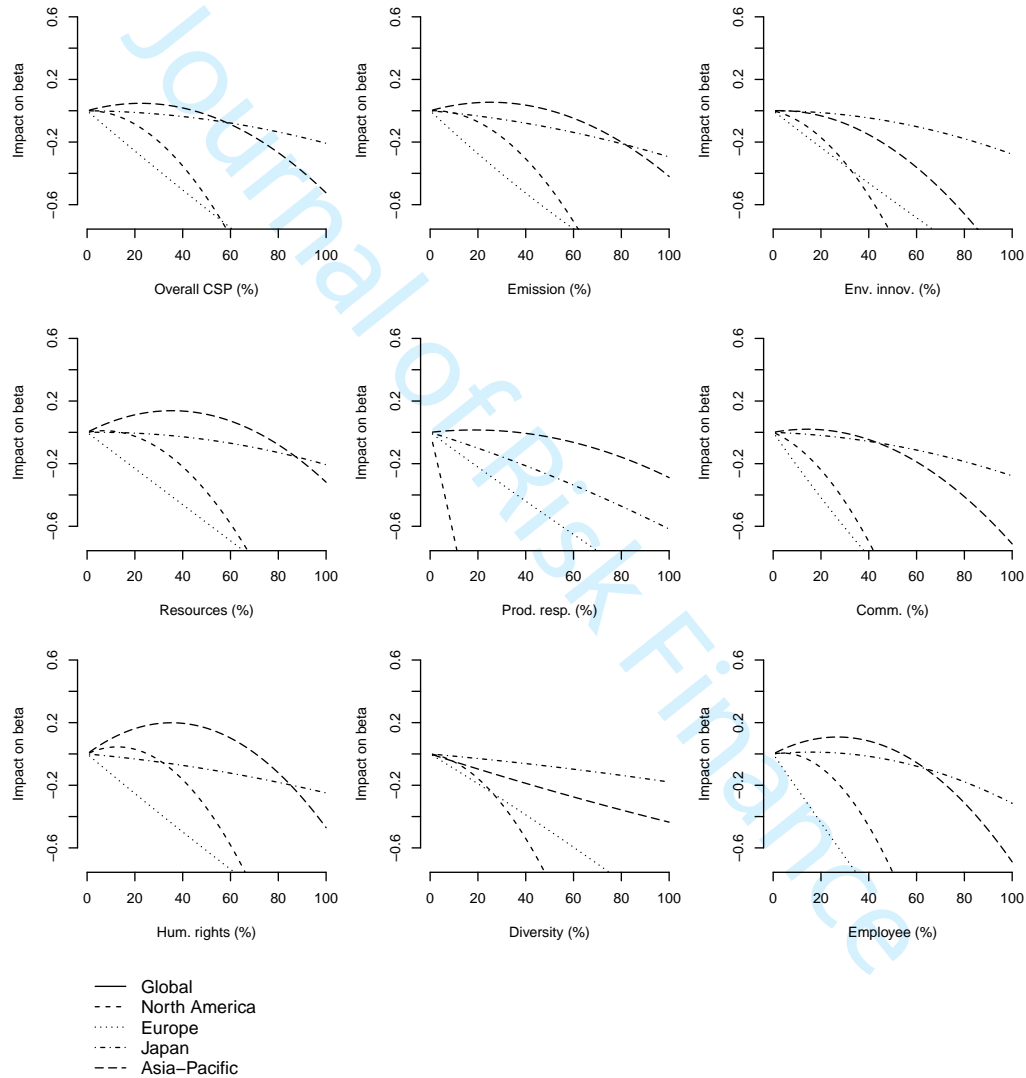


Table 15: **Effect of overall CSP and its components on market beta derived from the international CAPM**

This table presents 2SLS coefficient results for the estimated CSP variable based on the international CAPM model per overall CSP or its components, and per region. The estimation is based on weekly stock and factor returns. Betas above the significance level of 10% were excluded to reduce noise. CSP Coefficients are marked as significant on the level of 1% (\*\*\*) , 5% (\*\*) or 10% (\*) when the  $p$ -value is below these levels.

Beta	Overall CSP	Emission	Env. inno.	Resources	Prod. resp.	Comm.	Hum. rights	Diversity	Employees
<b>North America</b>									
$\widehat{CSP}$	-1.78 ***	-1.11 ***	-3.55 ***	-1.31 ***	-13.78 ***	-2.79 ***	-3.42 ***	-3.32 ***	-2.75 ***
resp. $R^2$	0.18	0.17	0.21	0.18	0.20	0.18	0.20	0.19	0.18
#Obs.	8327	8327	8327	8327	8327	8327	8327	8327	8327
<b>Europe</b>									
$\widehat{CSP}$	-1.64 ***	-1.49 ***	-1.72 ***	-1.64 ***	-1.39 **	-2.00 ***	-1.51 ***	-1.27 ***	-3.20 ***
resp. $R^2$	0.19	0.19	0.19	0.19	0.19	0.19	0.19	0.19	0.19
#Obs.	5392	5392	5392	5392	5392	5392	5392	5392	5392
<b>Japan</b>									
$\widehat{CSP}$	-0.23	-0.33	-0.38	-0.25	-0.55	-0.31	-0.23	-0.15	-0.27
resp. $R^2$	0.43	0.43	0.43	0.43	0.43	0.43	0.43	0.43	0.43
#Obs.	2219	2219	2219	2219	2219	2219	2219	2219	2219
<b>Asia-Pacific</b>									
$\widehat{CSP}$	-0.82 ***	-0.68 ***	-2.75 ***	-0.53 ***	-0.87 *	-1.22 ***	-0.41	-0.80 ***	-1.26 ***
resp. $R^2$	0.16	0.15	0.16	0.15	0.15	0.16	0.15	0.16	0.16
#Obs.	2776	2776	2776	2776	2776	2776	2776	2776	2776

Table 16: Two-stages least squares estimation results for CSP estimates of robustness checks

This table reports on 2SLS regression results for the CSP estimates of our robustness checks. Coefficients are marked as significant on the level of 1% (\*\*\*) or 5% (\*\*) or 10% (\*) when the  $p$ -value is below these levels.  $R^2$  values and the number of observations is provided to enable comparability.

	#Obs.	Overall CSP	Emission	Env. inno.	Resources	Prod. resp.	Comm.	Hum. rights	Diversity	Employees
<b>North America</b>										
CSP State Avg.	8327	-2.28 ***	-1.95 ***	-3.08 ***	-1.77 ***	-12.53 ***	-4.6 ***	-2.77 ***	-3.72 ***	-4.38 ***
resp. $R^2$		0.19	0.19	0.2	0.19	0.2	0.19	0.19	0.2	0.2
incl. Tangibility	8327	-2.28 ***	-1.96 ***	-3.02 ***	-1.77 ***	-11.74 ***	-4.69 ***	-2.70 ***	-3.67 ***	-4.43 ***
resp. $R^2$		0.19	0.19	0.20	0.19	0.20	0.20	0.19	0.20	0.20
incl. Ret. Earn.	8290	-2.29 ***	-1.85 ***	-3.08 ***	-1.72 ***	-13.61 ***	-5.08 ***	-2.96 ***	-3.85 ***	-4.36 ***
resp. $R^2$		0.19	0.19	0.20	0.19	0.20	0.20	0.19	0.20	0.20
incl. Market/Book	8243	-2.24 ***	-1.94 ***	-3.02 ***	-1.75 ***	-11.29 ***	-4.46 ***	-2.75 ***	-3.60 ***	-4.29 ***
resp. $R^2$		0.19	0.19	0.20	0.19	0.20	0.20	0.19	0.20	0.20
incl. Dividends	8327	-2.31 ***	-1.95 ***	-3.16 ***	-1.78 ***	-14.06 ***	-4.73 ***	-2.78 ***	-3.80 ***	-4.43 ***
resp. $R^2$		0.20	0.20	0.20	0.20	0.21	0.20	0.20	0.21	0.21
incl. env. sensitive ind.	8327	-2.17 ***	-1.78 ***	-3.01 ***	-1.67 ***	-12.40 ***	-4.21 ***	-2.74 ***	-3.56 ***	-4.16 ***
CSP - env. sensitive ind. intersection		-0.36 **	-0.40 **	-0.31 *	-0.28 *	-0.43 **	-0.48 **	-0.16	-0.46 **	-0.48 **
resp. $R^2$		0.19	0.19	0.20	0.19	0.20	0.20	0.19	0.20	0.20
<b>Europe</b>										
incl. Tangibility	5393	-1.16 ***	-1.02 ***	-1.09 ***	-1.16 ***	-1.04 **	-1.45 ***	-1.16 ***	-1.08 ***	-2.08 ***
resp. $R^2$		0.17	0.17	0.17	0.17	0.17	0.17	0.17	0.17	0.17
incl. Ret. Earn.	5388	-1.17 ***	-1.03 ***	-1.10 ***	-1.16 ***	-1.06 **	-1.46 ***	-1.15 ***	-1.06 ***	-2.09 ***
resp. $R^2$		0.17	0.17	0.17	0.17	0.17	0.17	0.17	0.17	0.17
incl. Market/Book	5340	-1.13 ***	-1.02 ***	-1.09 ***	-1.13 ***	-1.04 **	-1.43 ***	-1.13 ***	-1.02 ***	-1.98 ***
resp. $R^2$		0.17	0.17	0.17	0.17	0.17	0.17	0.17	0.17	0.17
incl. Dividends	5393	-1.01 ***	-0.88 ***	-0.94 **	-1.01 ***	-0.89 **	-1.25 ***	-0.99 ***	-0.91 ***	-1.76 ***
resp. $R^2$		0.18	0.18	0.18	0.18	0.18	0.18	0.18	0.18	0.18
incl. env. sensitive ind.	5393	-1.19 ***	-1.05 ***	-1.10 ***	-1.20 ***	-1.10 **	-1.47 ***	-1.20 ***	-1.09 ***	-2.10 ***
CSP - env. sensitive ind. intersection		0.17	0.19	0.08	0.23	0.25	0.14	0.29*	0.15	0.13
resp. $R^2$		0.17	0.17	0.17	0.17	0.17	0.17	0.17	0.17	0.17
<b>Japan</b>										
incl. Tangibility	2219	-0.35 ***	-0.49 ***	-0.60 ***	-0.37 ***	-0.77 ***	-0.45 ***	-0.34 ***	-0.23 ***	-0.40 ***
resp. $R^2$		0.26	0.26	0.26	0.26	0.26	0.26	0.26	0.26	0.26
incl. Ret. Earn.	2219	-0.36 ***	-0.50 ***	-0.61 ***	-0.37 ***	-0.83 ***	-0.47 ***	-0.35 ***	-0.24 ***	-0.42 ***
resp. $R^2$		0.31	0.31	0.31	0.31	0.31	0.31	0.31	0.31	0.31
incl. Market/Book	2218	-0.27 **	-0.36 **	-0.44 **	-0.29 **	-0.60 **	-0.34 **	-0.28 **	-0.19 **	-0.32 **
resp. $R^2$		0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25
incl. Dividends	2219	-0.31 **	-0.43 **	-0.53 **	-0.34 **	-0.78 ***	-0.41 **	-0.31 **	-0.21 **	-0.37 ***
resp. $R^2$		0.26	0.26	0.26	0.26	0.26	0.26	0.26	0.26	0.26
incl. env. sensitive ind.	2219	-0.32 **	-0.46 **	-0.53 **	-0.35 **	-0.75 **	-0.42 **	-0.33 **	-0.22 **	-0.37 **
CSP - env. sensitive ind. intersection		0.16	0.18	0.17	0.15	0.17	0.25	0.22	0.17	0.20
resp. $R^2$		0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25
<b>Asia-Pacific</b>										
incl. Tangibility	2787	-0.49 **	-0.38 **	-1.11 **	-0.32 **	-0.18	-0.65 **	-0.46 *	-0.44 **	-0.95 ***
resp. $R^2$		0.13	0.12	0.13	0.12	0.12	0.13	0.12	0.13	0.13
incl. Ret. Earn.	2787	-0.50 ***	-0.38 **	-1.11 **	-0.32 **	-0.26	-0.67 ***	-0.47 *	-0.46 **	-0.95 ***
resp. $R^2$		0.12	0.12	0.12	0.12	0.12	0.12	0.12	0.12	0.13
incl. Market/Book	2778	-0.44 **	-0.33 **	-1.00 **	-0.27 *	-0.26	-0.61 **	-0.38	-0.41 **	-0.87 ***
resp. $R^2$		0.12	0.12	0.12	0.12	0.12	0.12	0.12	0.12	0.12
incl. Dividends	2787	-0.44 **	-0.32 *	-1.01 **	-0.27 *	-0.23	-0.62 **	-0.38	-0.40 **	-0.89 ***
resp. $R^2$		0.12	0.12	0.12	0.12	0.12	0.12	0.12	0.12	0.12
incl. env. sensitive ind.	2787	-0.44 **	-0.32 *	-0.99 **	-0.25	-0.22	-0.64 **	-0.27	-0.54 **	-0.92 ***
CSP - env. sensitive ind. intersection		-0.22	-0.26	-0.64 **	-0.34	-0.35	-0.07	-0.60	1.13 ***	-0.21
resp. $R^2$		0.12	0.12	0.12	0.12	0.12	0.12	0.12	0.13	0.12

**Table 17: Robustness check based on ESG scores from Refinitiv: Two-stages least squares estimation results for overall CSP**

This table provides 2SLS estimation results for overall CSP in North America, Europe, Japan, and Asia-Pacific. The dependent variable of the first stage is the CSP scores, which are regressed on instruments and controls. In the second stage, the CSP estimates comprised by the first stage are beside controls included among the independent variables to explain systematic risk as the dependent variable. The selection of control variables remains the same at both stages. The first and second stages are shown in the first and second column of each panel. Coefficients are marked as significant on the level of 1% (\*\*\*), 5% (\*\*) or 10% (\*) when that the  $p$ -value is below these levels. We test for weak instruments in the null hypothesis, which can be rejected when shown  $p$ -values are below our significance levels.  $R^2$  values indicate the model fit.

	North America		Europe		Japan		Asia-Pacific	
	Stage 1	Stage 2	Stage 1	Stage 2	Stage 1	Stage 2	Stage 1	Stage 2
$\widehat{CSP}$								
CSP Country Average	-1.03 ***	-2.11 ***	0.00	-1.01 ***	-2.82 ***	-0.32 **	0.33 ***	-0.46 **
Regulatory Framework			-0.05 ***				0.00	
Anti Self-Dealing			0.49 *				-0.13	
Abs. of corruption			0.48 ***				0.03 **	
Political Orientation			0.15				0.00 ***	
Union Density			-0.01 **				-0.01 **	
Skilled Labour			-0.15 ***				-0.05	
PowerDistance			0.01 ***				-0.01 ***	
Individualism			0.00				0.00	
Operating leverage	-0.02 ***	0.00	-0.03 ***	-0.01	0.14 ***	0.00	0.00 *	0.00
R&D	0.40 ***	0.97 ***	0.35 **	0.45	1.84 ***	1.04	-0.30	-0.43
Leverage	0.00 ***	0.00 ***	0.00	0.00	0.27	0.27	0.00 **	0.00
CAPEX	0.00 ***	0.00	0.00	0.00	0.00	0.00	0.00 *	0.01 ***
Cash	-0.14 ***	0.09	-0.13 ***	0.05	-0.19 ***	-0.05	-0.19 ***	0.12
Size	0.05 ***	0.12 ***	0.09 ***	0.13 ***	0.11 ***	0.08 ***	0.07 ***	0.08 ***
Earnings variability	0.01	-0.89 ***	-0.15	-0.60 ***	-0.94 ***	-2.09 ***	-0.23 ***	0.25
Diversification	0.01 ***	0.03	0.01 ***	0.02 ***	0.01 **	0.01	0.00	0.01 *
State tax	0.00 ***	0.00 ***	0.00 ***	0.00 ***	0.00 ***	0.00 ***	0.00 ***	0.00 ***
ROA	-0.07 **	-0.58 ***	-0.14 ***	-0.51 ***	-0.17	-0.62 **	-0.02	-0.06
GDP Growth (%)	-7.13 ***	-4.85 ***	0.08	-0.78	18.39 ***	-5.94	1.18 ***	2.87 ***
Time FE	Y	Y	Y	Y	Y	Y	Y	Y
Industry FE	Y	Y	Y	Y	Y	Y	Y	Y
Country FE	Y	Y	Y	Y	Y	Y	Y	Y
Weak Instruments	0	0	0	0	0	0	0	0
$R^2$	0.306	0.192	0.469	0.168	0.459	0.253	0.340	0.122
#Obs.	8229		5329		2213		2768	

**Table 18: Robustness check based on ESG scores from Refinitiv: Two-stages least squares estimation for overall CSP after instrument selection according to VIFs**

This table provides 2SLS estimation results for overall CSP in North America, Europe, Japan, and Asia-Pacific after instruments were selected to confirm with variance inflation factors (VIF) below ten. The dependent variable of the first stage is the CSP scores, which are regressed on instruments and controls. In the second stage, the CSP estimates comprised by the first stage are beside controls included among the independent variables to explain systematic risk as the dependent variable. The selection of control variables remains the same at both stages. The first and second stages are shown in the first and second column of each panel. Coefficients are marked as significant on the level of 1% (\*\*\*) or 5% (\*\*) or 10% (\*) when that the  $p$ -value is below these levels. We test for weak instruments in the null hypothesis, which can be rejected when shown  $p$ -values are below our significance levels.  $R^2$  values indicate the model fit.

	North America		Europe		Japan		Asia-Pacific	
	Stage 1	Stage 2	Stage 1	Stage 2	Stage 1	Stage 2	Stage 1	Stage 2
$\overline{CSP}$								
CSP Country Average	-1.03 ***	-2.11 ***	-0.03 ***	-1.01 ***	-2.82 ***	-0.32 **	-2.38 ***	-0.57 ***
Regulatory Framework			1.12 ***					
Abs. of corruption			0.00 ***				0.02 **	
Union Density			-0.24 ***					
Skilled Labour			-0.03 ***					
Operating leverage	-0.02 **	0.00	-0.03 ***	-0.01	0.14 ***	0.00	0.00 **	0.00
R&D	0.40 ***	0.97 ***	0.35 ***	0.45	1.84 ***	1.04	-0.29	-0.46
Leverage	0.00 ***	0.00 ***	0.00	0.00	0.27	0.27	0.00 ***	0.00
CAPEX	0.00 ***	0.00	0.00	0.00	0.00	0.00	0.00 *	0.01 ***
Cash	-0.14 ***	0.09	-0.13 ***	0.05	-0.19 ***	-0.05	-0.19 ***	0.09
Size	0.05 ***	0.12 ***	0.09 ***	0.13 ***	0.11 ***	0.08 ***	0.07 ***	0.09 ***
Earnings variability	0.01	-0.89 ***	-0.15	-0.60 ***	-0.94 ***	-2.09 ***	-0.23 ***	0.23
Diversification	0.01 ***	0.03	0.01 ***	0.02	0.01 **	0.01	0.00	0.01 *
ROA	-0.07 ***	-0.58 ***	-0.14 ***	-0.51 ***	-0.17	-0.62 **	-0.02	-0.06
GDP Growth (%)	-7.13 ***	-4.85 ***	0.07	-0.78	18.39 ***	-5.94	1.45 ***	2.94 ***
Time FE	Y	Y	Y	Y	Y	Y	Y	Y
Industry FE	Y	Y	Y	Y	Y	Y	Y	Y
Country FE	Y	Y	Y	Y	Y	Y	Y	Y
Weak Instruments	0		0		0		0	
$R^2$	0.306	0.192	0.469	0.168	0.459	0.253	0.336	0.123
#Obs.	8229		5329		2213		2768	

Table 19: Robustness check based on ESG scores from Refinitiv: Two-stages least squares estimation results based on CSP components for North America and Europe

This table presents both stages of 2SLS estimation results for models including CSP components based on the North America and the Europe samples. Coefficients are marked as significant on the level of 1% (\*\*\*) or 5% (\*\*) or 10% (\*) when the  $p$ -value is below these levels. We test for weak instruments in the null hypothesis, which can be rejected when shown that  $p$ -values are below our significance levels.  $R^2$  values indicate the model fit.

CSP Impact Variable	Emission		Env. inno.		Resources		Prod. resp.		Community		Hum. rights		Employees	
	Stage 1	Stage 2	Stage 1	Stage 2	Stage 1	Stage 2	Stage 1	Stage 2	Stage 1	Stage 2	Stage 1	Stage 2	Stage 1	Stage 2
<b>North America</b>														
<i>CSP</i>	-1.37 ***	-3.28 ***	-1.35 ***	-3.51 ***	-4.04 ***	-1.75 ***	-2.38 ***							
CSP Country Average	0.00***	0.00***	0.00***	0.00***	0.00***	0.00***	0.00***	0.00***	0.00***	0.00***	0.00***	0.00***	0.00***	0.00***
Operating leverage	-0.03 ***	0.01	-0.04 ***	-0.01	-0.02 ***	0.00	-0.02 ***	-0.04 *	-0.03 ***	0.01	0.00	0.06***	0.00	0.06***
R&D	0.42 **	0.74 ***	0.53 ***	0.84 ***	0.35 ***	1.35 ***	0.18	0.90 ***	0.29 *	0.62 ***	0.44 ***	1.24 ***	0.00***	0.00***
Leverage	0.00***	0.00***	0.00***	0.00***	0.00***	0.00***	0.00***	0.00***	0.00***	0.00	0.00***	0.00***	0.00***	0.00***
CAPEX	0.00***	0.00	0.00***	0.00	0.00***	-0.01 ***	0.00	0.00***	0.00	0.00***	0.00	0.00***	0.00	0.00
Cash	-0.19 ***	0.14**	-0.09 ***	0.09	-0.20 ***	0.14**	-0.13 ***	-0.08	-0.08 ***	0.06	-0.07 **	0.26***	-0.16 ***	0.00
Size	0.07 ***	0.12***	0.03***	0.09**	0.06***	0.11***	0.03***	0.12***	0.05***	0.22***	0.05***	0.09***	0.07***	0.17***
Earnings variability	-0.09	-1.01 ***	0.18**	-0.34 *	-0.03	-0.96 ***	0.25***	-0.06	-0.14 **	-1.44 ***	0.15	-0.69 ***	-0.14 *	-1.19 ***
Diversification	0.01***	0.02***	0.01***	0.05***	0.02***	0.03***	0.01***	0.04***	0.01***	0.03***	0.01***	0.03***	0.01**	0.02***
ROA	-0.10 **	-0.56 ***	-0.08 **	-0.65 ***	-0.10 **	-0.56 ***	-0.12 ***	-0.82 ***	-0.06 *	-0.68 ***	-0.05	-0.48 ***	-0.05	-0.55 ***
GDP Growth (%)	-9.06 ***	-3.24 *	-4.79 ***	-6.74 ***	-9.05 ***	-3.11 **	-4.57 ***	-6.62 ***	-3.57 ***	-4.13 ***	-3.17 ***	-6.71 ***	-6.43 ***	
Time FE	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y
Industry FE	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y
Country FE	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y
Weak Instruments	0	0	0	0	0	0	0	0	0	0	0	0	0	0
$R^2$	0.272	0.190	0.208	0.198	0.269	0.189	0.192	0.199	0.190	0.196	0.216	0.192	0.207	0.197
#Obs.	8229		8229		8229		8229		8229		8229		8229	
<b>Europe</b>														
<i>CSP</i>	-0.76 ***	-1.13 ***	-0.78 ***	-1.12 ***	-1.15 **	-0.74 ***	-2.01 ***							
CSP Country Average	0.00***	0.00***	0.00***	0.00***	0.00***	0.00***	0.00***	0.00***	0.00***	0.00***	0.00***	0.00***	0.00***	0.00***
Regulatory Framework	-0.07 ***	-0.07 ***	-0.04 ***	-0.04 ***	-0.02 ***	-0.02 ***	-0.02 ***	-0.02 ***	-0.02 ***	-0.02 ***	-0.02 ***	-0.02 ***	-0.02 ***	-0.02 ***
Anti Self-Dealing	0.63 *	0.28	0.25	1.07***	0.26	0.23***	0.26	0.88**	0.23***	0.57***	0.24***	0.88**	0.24***	0.09
Abs. of corruption	0.66***	0.36***	0.69***	0.73*	0.40	0.43	0.40	0.43	0.40	0.43	0.43	0.43	0.43	0.19
Political Orientation	0.12	-0.04	-0.36	-0.02 ***	-0.02 ***	-0.02 ***	-0.02 ***	-0.02 ***	-0.01 **	-0.01 ***	-0.01 ***	-0.01 ***	-0.01 ***	0.00
Union Density	-0.01 **	0.00	0.00	-0.18 ***	-0.18 ***	-0.18 ***	-0.18 ***	-0.08 ***	-0.08 ***	-0.21 ***	-0.21 ***	-0.05 **	-0.05 **	0.00
Skilled Labour	-0.18 ***	-0.10 ***	-0.17 ***	0.01***	0.01***	0.01***	0.01***	0.01***	0.01***	0.01***	0.01***	0.01***	0.01***	0.01***
PowerDistance	0.02	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Individualism	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Operating leverage	-0.04 ***	-0.03 **	-0.01	-0.04 ***	-0.01	-0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.00
R&D	0.26	0.31	0.74**	0.94***	0.42 *	0.41	-0.04	0.07	0.52*	0.67*	-0.15	-0.02	0.20	0.52
Leverage	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
CAPEX	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Cash	-0.16 ***	0.06	0.01	0.20**	-0.20 ***	0.03	-0.06	0.12	-0.12 *	0.06	-0.03	0.17*	-0.08	0.03
Size	0.11***	0.12***	0.06***	0.10***	0.10***	0.11***	0.08***	0.12***	0.09***	0.14***	0.10***	0.11***	0.07***	0.17***
Earnings variability	-0.06	-0.50 **	-0.22 *	-0.70 ***	-0.12	-0.55 ***	-0.04	-0.50 **	-0.15	-0.65 ***	-0.01	-0.47 **	-0.08	-0.61 ***
Diversification	0.01***	0.02***	0.02***	0.03***	0.01***	0.02***	0.01***	0.03***	0.01***	0.03***	0.02***	0.02***	0.01**	0.02***
ROA	-0.18 ***	-0.50 ***	-0.15 **	-0.54 ***	-0.16 **	-0.50 ***	-0.03	-0.40 ***	-0.14 **	-0.52 ***	-0.07	-0.42 ***	-0.06	-0.48 ***
GDP Growth (%)	0.12	-0.79 *	-0.12	-0.97 **	0.31	-0.60	0.25	-0.66	0.11	-0.63	-0.32	-1.11 **	0.01	-0.88 *
Time FE	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y
Industry FE	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y
Country FE	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y
Weak Instruments	0	0	0	0	0	0	0	0	0	0	0	0	0	0
$R^2$	0.385	0.168	0.304	0.167	0.344	0.168	0.321	0.168	0.258	0.166	0.361	0.168	0.269	0.167
#Obs.	5329		5329		5329		5329		5329		5329		5329	

Table 20: Robustness check based on ESG scores from Refinitiv: Two-stages least squares estimation results based on CSP components for Japan and Asia-Pacific

This table presents both stages of 2SLS estimation results for models including CSP components based on the Japan and the Asia-Pacific samples. Coefficients are marked as significant on the level of 1% (\*\*\*) , 5% (\*\*) or 10% (\*) when the  $p$ -value is below these levels. We test for weak instruments in the null hypothesis, which can be rejected when shown that  $p$ -values are below our significance levels.  $R^2$  values indicate the model fit.

CSP Impact Variable	Emission		Env. inno.		Resources		Prod. resp.		Community		Hum. rights		Employees	
	Stage 1	Stage 2	Stage 1	Stage 2	Stage 1	Stage 2	Stage 1	Stage 2	Stage 1	Stage 2	Stage 1	Stage 2	Stage 1	Stage 2
<b>Japan</b>														
$\overline{CSP}$														
CSP Country Average	0.00***	-0.26**	0.00***	-0.45**	0.00***	-0.25**	0.00***	-0.34**	0.00***	-0.41**	0.00***	-0.39**	0.00***	-0.31**
Operating leverage	0.17***	0.00	0.17***	-0.02	0.17***	0.00	0.24***	0.04	1.67***	0.02	0.08**	-0.01	0.18***	0.01
R&D	2.76***	1.17*	1.22*	0.99	2.49***	1.06	2.06***	1.16*	1.67***	1.13	1.76***	1.13	2.61***	1.26*
Leverage	-0.02	0.18	0.00	0.19	0.22	0.23	0.65	0.39	0.56**	0.41	0.35*	0.32	0.41	0.30
CAPEX	0.01	0.00	0.00	0.00	0.01*	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Cash	-0.22**	-0.05	-0.34***	-0.14	-0.11	-0.02	-0.22*	-0.07	-0.08	-0.02	-0.18***	-0.06	-0.09	-0.02
Size	0.14***	0.08***	0.07***	0.07***	0.15***	0.08***	0.10***	0.07***	0.11***	0.08***	0.07***	0.07***	0.13***	0.08***
Earnings variability	-1.56***	-2.20***	-0.78*	-2.14***	-1.14**	-2.07***	-0.50	-1.96***	-0.88*	-2.15***	-0.41	-1.95***	-0.87*	-2.05***
Diversification	0.01*	0.01	0.01*	0.01	0.01**	0.01	0.01	0.01	0.01*	0.01	0.01***	0.01	0.01*	0.01
ROA	-0.13	-0.60**	-0.63***	-0.85***	-0.26	-0.63**	0.09	-0.53*	-0.20	-0.65**	-0.13	-0.62**	0.02	-0.56**
GDP Growth (%)	9.42***	-5.10	13.73***	-4.16	17.71***	-5.19	38.41***	-3.09	9.17**	-6.81	14.71***	-7.34	13.71***	-8.25
Time FE	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y
Industry FE	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y
Weak Instruments	0		0	0	0	0	0	0	0	0	0	0	0	0
$R^2$	0.408	0.253	0.368	0.253	0.400	0.253	0.251	0.253	0.258	0.253	0.282	0.253	0.337	0.253
#Obs.	2213		2213		2213		2213		2213		2213		2213	
<b>Asia-pacific</b>														
$\overline{CSP}$														
CSP Country Average	0.00***	-0.29*	0.00***	-0.59*	0.00***	-0.27*	0.00***	-0.47**	0.00***	-0.34	0.00***	-0.49**	0.00***	-0.69***
Regulatory Framework	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.02***	0.00	0.00	0.00	0.01***	0.00
Anti Self-Dealing	0.84*		0.37	-1.28*	-1.03	-1.03	0.09***	0.00	1.49***	0.03**	-1.26***	0.05**	0.65*	0.00
Abs. of corruption	-0.02		0.00**	0.07***	0.00**	0.00**	0.00**	0.00**	0.00**	0.00**	0.00**	0.00**	0.00	0.00
Political Orientation	0.00		0.00**	0.00**	0.00**	0.00**	0.00**	0.00**	0.00**	0.00**	0.00**	0.00**	0.00	0.00
Union Density	0.00		0.00	-0.02***	-0.02***	-0.02***	-0.02***	-0.02***	0.00	-0.02***	-0.02***	-0.02***	0.00	0.00
Skilled Labour	-0.37***		-0.15***	0.17	0.29**	0.17	0.29**	-0.14**	-0.14**	0.22*	0.22*	-0.18***	-0.18***	0.00*
PowerDistance	0.00		0.00**	-0.01***	-0.01***	-0.01***	-0.01***	-0.01***	-0.01***	-0.01***	-0.01***	-0.01***	0.00*	0.00*
Individualism	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Operating leverage	0.00***	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
R&D	-0.61**	-0.45	0.04	-0.26	-0.57*	-0.44	-0.40	-0.48	-0.35	-0.40	-0.43	-0.49	0.42	-0.02
Leverage	0.00***	0.00	0.00	0.00	0.00**	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
CAPEX	0.00	0.01***	0.00	0.01***	0.00	0.01***	0.00	0.01***	0.00	0.01***	0.00	0.01***	0.00	0.01***
Cash	-0.14**	0.17*	-0.12***	0.14	-0.19***	0.16*	-0.27***	0.08	-0.20***	0.15	-0.09*	0.17*	-0.15**	0.09
Size	0.09***	0.07***	0.04***	0.07***	0.09***	0.07***	0.05***	0.07***	0.06***	0.08***	0.05***	0.07***	0.08***	0.09***
Earnings variability	-0.46***	0.22	-0.11	0.29	-0.27***	0.28	-0.08	0.30*	-0.16**	0.28	-0.08	0.31*	-0.28***	0.18
Diversification	0.00	0.01**	0.01*	0.02***	-0.01	0.01*	0.00	0.01**	0.00	0.02**	0.00	0.01**	0.00	0.01*
ROA	0.03	-0.04	-0.08**	-0.10	-0.07	-0.07	0.00	-0.05	-0.02	-0.06	-0.03	-0.07	0.09*	0.02
GDP Growth (%)	0.88**	2.68***	0.81***	2.88***	1.40***	2.90***	1.03**	2.66***	1.46***	2.80***	0.52*	2.93***	1.19***	2.65***
Time FE	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y
Industry FE	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y
Country FE	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y
Weak Instruments	0		0	0	0	0	0	0	0	0	0	0	0	0
$R^2$	0.313	0.122	0.181	0.122	0.282	0.122	0.175	0.122	0.285	0.121	0.199	0.122	0.262	0.124
#Obs.	2768		2768		2768		2768		2768		2768		2768	